

Report of rooms operations for RTO 9  
MONTH OF MARCH 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	62.1%	52.8%	9.4	\$163.02	\$149.40	9.1%	\$101.29	\$78.81	28.5%
Gananoque	30.1%	25.5%	4.6	\$136.36	\$111.44	22.4%	\$41.04	\$28.42	44.4%
Brockville	43.2%	42.6%	0.5	\$121.65	\$132.30	-8.1%	\$52.54	\$56.42	-6.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	49.9%	56.4%	-6.5	\$134.49	\$128.04	5.0%	\$67.07	\$72.20	-7.1%
Cornwall   Kemptville	53.1%	81.7%	-28.6	\$141.81	\$141.35	0.3%	\$75.36	\$115.55	-34.8%
<b>TOTAL RTO 9</b>	<b>53.5%</b>	<b>55.9%</b>	<b>-2.3</b>	<b>\$148.67</b>	<b>\$140.58</b>	<b>5.8%</b>	<b>\$79.61</b>	<b>\$78.54</b>	<b>1.4%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9  
THREE MONTHS ENDED MARCH 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	55.7%	49.9%	5.8	\$155.14	\$143.65	8.0%	\$86.45	\$71.68	20.6%
Gananoque	26.7%	24.0%	2.6	\$124.88	\$106.83	16.9%	\$33.32	\$25.67	29.8%
Brockville	39.7%	41.7%	-2.1	\$116.79	\$127.61	-8.5%	\$46.32	\$53.25	-13.0%
Bay of Quinte (Quinte West, Belleville, Napanee)	46.0%	51.8%	-5.8	\$131.84	\$127.69	3.2%	\$60.71	\$66.20	-8.3%
Cornwall   Kemptville	51.6%	79.5%	-27.9	\$142.91	\$135.66	5.3%	\$73.73	\$107.88	-31.6%
<b>TOTAL RTO 9</b>	<b>49.5%</b>	<b>53.2%</b>	<b>-3.7</b>	<b>\$144.09</b>	<b>\$136.31</b>	<b>5.7%</b>	<b>\$71.31</b>	<b>\$72.55</b>	<b>-1.7%</b>

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