

## Report of rooms operations for RTO 9

MONTH OF FEBRUARY 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	54.4%	50.4%	4.0	\$148.63	\$137.91	7.8%	\$80.91	\$69.56	16.3%
Gananoque	27.3%	21.6%	5.6	\$114.66	\$102.27	12.1%	\$31.25	\$22.11	41.3%
Brockville	41.9%	40.7%	1.2	\$114.66	\$127.42	-10.0%	\$48.07	\$51.91	-7.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	46.8%	53.1%	-6.3	\$127.32	\$129.34	-1.6%	\$59.58	\$68.63	-13.2%
Cornwall   Kemptville	52.7%	80.8%	-28.1	\$143.65	\$138.38	3.8%	\$75.64	\$111.75	-32.3%
<b>TOTAL RTO 9</b>	<b>49.9%</b>	<b>53.9%</b>	<b>-4.0</b>	<b>\$139.97</b>	<b>\$135.19</b>	<b>3.5%</b>	<b>\$69.82</b>	<b>\$72.81</b>	<b>-4.1%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Report of rooms operations for RTO 9

TWO MONTHS ENDED FEBRUARY 2024

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2024	2023	**Point Change	2024	2023	Variance	2024	2023	Variance
Kingston	52.4%	48.4%	4.0	\$150.31	\$140.36	7.1%	\$78.78	\$67.93	16.0%
Gananoque	24.6%	23.2%	1.4	\$116.47	\$103.96	12.0%	\$28.68	\$24.11	18.9%
Brockville	37.8%	41.2%	-3.4	\$113.93	\$125.07	-8.9%	\$43.11	\$51.58	-16.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	44.1%	49.5%	-5.4	\$130.29	\$127.49	2.2%	\$57.42	\$63.10	-9.0%
Cornwall   Kemptville	50.8%	78.4%	-27.6	\$143.51	\$132.66	8.2%	\$72.89	\$103.99	-29.9%
<b>TOTAL RTO 9</b>	<b>47.4%</b>	<b>51.8%</b>	<b>-4.5</b>	<b>\$141.40</b>	<b>\$133.91</b>	<b>5.6%</b>	<b>\$67.00</b>	<b>\$69.42</b>	<b>-3.5%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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