

Report of rooms operations for RTO 9

MONTH OF NOVEMBER 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	62.5%	54.5%	8.0	\$160.37	\$148.50	8.0%	\$100.16	\$80.92	23.8%
Gananoque	26.0%	23.6%	2.4	\$118.97	\$110.32	7.8%	\$30.96	\$26.02	19.0%
Brockville	50.0%	66.5%	-16.5	\$132.87	\$134.56	-1.3%	\$66.39	\$89.45	-25.8%
Bay of Quinte (Quinte West, Belleville, Napanee)	54.7%	63.1%	-8.4	\$137.72	\$130.36	5.6%	\$75.28	\$82.21	-8.4%
Cornwall Kemptville	73.0%	76.7%	-3.7	\$165.88	\$123.84	33.9%	\$121.02	\$94.97	27.4%
TOTAL RTO 9	59.6%	59.5%	0.1	\$154.88	\$137.15	12.9%	\$92.29	\$81.63	13.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

ELEVEN MONTHS ENDED NOVEMBER 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	64.1%	57.2%	6.9	\$173.56	\$167.12	3.8%	\$111.28	\$95.66	16.3%
Gananoque	50.0%	47.6%	2.4	\$147.35	\$145.64	1.2%	\$73.72	\$69.35	6.3%
Brockville	58.3%	58.4%	0.0	\$144.84	\$134.78	7.5%	\$84.47	\$78.66	7.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	62.9%	62.5%	0.4	\$151.79	\$142.51	6.5%	\$95.47	\$89.09	7.2%
Cornwall Kemptville	79.3%	68.1%	11.2	\$140.93	\$134.10	5.1%	\$111.77	\$91.35	22.4%
TOTAL RTO 9	65.0%	59.3%	5.7	\$159.17	\$154.55	3.0%	\$103.44	\$91.67	12.8%

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