

Report of rooms operations for RTO 9

MONTH OF SEPTEMBER 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	75.0%	70.7%	4.4	\$195.53	\$190.11	2.9%	\$146.71	\$134.31	9.2%
Gananoque	75.3%	72.9%	2.4	\$148.55	\$139.58	6.4%	\$111.88	\$101.74	10.0%
Brockville	74.0%	72.1%	2.0	\$151.24	\$145.17	4.2%	\$111.99	\$104.65	7.0%
Bay of Quinte (Quinte West, Belleville, Napanee)	71.0%	76.4%	-5.4	\$167.27	\$153.04	9.3%	\$118.83	\$116.97	1.6%
Cornwall Kemptville	79.4%	73.1%	6.4	\$155.01	\$138.58	11.9%	\$123.11	\$101.26	21.6%
TOTAL RTO 9	74.9%	72.7%	2.2	\$175.34	\$167.05	5.0%	\$131.34	\$121.49	8.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

NINE MONTHS ENDED SEPTEMBER 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	64.1%	56.8%	7.3	\$173.96	\$167.67	3.7%	\$111.56	\$95.29	17.1%
Gananoque	52.0%	49.5%	2.5	\$150.93	\$149.90	0.7%	\$78.56	\$74.23	5.8%
Brockville	59.2%	55.7%	3.5	\$146.21	\$135.14	8.2%	\$86.59	\$75.33	14.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	63.8%	61.7%	2.1	\$153.84	\$144.31	6.6%	\$98.21	\$89.09	10.2%
Cornwall Kemptville	80.2%	65.6%	14.6	\$141.58	\$137.40	3.0%	\$113.52	\$90.10	26.0%
TOTAL RTO 9	65.6%	58.4%	7.2	\$160.31	\$156.74	2.3%	\$105.10	\$91.54	14.8%

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