



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

JUNE 2023

Report of rooms operations by location

MONTH OF JUNE 2023*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
ATLANTIC CANADA	76.0%	73.3%	2.7	\$184.31	\$159.39	15.6%	\$140.05	\$116.81	19.9%
Newfoundland	89.2%	81.0%	8.2	\$176.44	\$156.48	12.8%	\$157.43	\$126.78	24.2%
St. John's	91.6%	82.2%	9.5	\$179.81	\$159.06	13.0%	\$164.75	\$130.70	26.0%
Prince Edward Island	71.1%	77.1%	-6.0	\$222.61	\$178.82	24.5%	\$158.25	\$137.84	14.8%
Nova Scotia	80.3%	77.8%	2.5	\$207.09	\$171.08	21.0%	\$166.29	\$133.15	24.9%
Halifax/Dartmouth	85.8%	83.2%	2.6	\$228.11	\$184.60	23.6%	\$195.78	\$153.64	27.4%
Other Nova Scotia	68.7%	66.0%	2.7	\$152.10	\$133.92	13.6%	\$104.53	\$88.45	18.2%
New Brunswick	66.7%	64.4%	2.3	\$151.95	\$140.94	7.8%	\$101.39	\$90.80	11.7%
Moncton	66.6%	60.5%	6.2	\$149.74	\$131.33	14.0%	\$99.75	\$79.39	25.6%
Other New Brunswick	66.8%	66.7%	0.1	\$153.16	\$145.87	5.0%	\$102.28	\$97.26	5.2%
CENTRAL CANADA	76.7%	75.1%	1.6	\$228.91	\$202.37	13.1%	\$175.57	\$151.98	15.5%
Quebec	72.8%	71.3%	1.4	\$261.29	\$231.66	12.8%	\$190.18	\$165.28	15.1%
Greater Quebec City	75.8%	68.1%	7.6	\$237.36	\$212.54	11.7%	\$179.81	\$144.76	24.2%
Other Quebec	62.8%	61.7%	1.0	\$184.68	\$173.27	6.6%	\$115.90	\$106.94	8.4%
Greater Montreal	77.0%	76.9%	0.1	\$298.38	\$258.32	15.5%	\$229.75	\$198.65	15.7%
Downtown Montreal	79.3%	72.8%	6.6	\$345.27	\$312.89	10.4%	\$273.92	\$227.69	20.3%
Montreal Airport/Laval	73.6%	87.6%	-14.0	\$222.54	\$184.71	20.5%	\$163.79	\$161.88	1.2%
Ontario	78.0%	76.4%	1.6	\$218.05	\$192.59	13.2%	\$170.11	\$147.07	15.7%
Greater Toronto Area (GTA)	83.5%	84.1%	-0.6	\$258.94	\$224.99	15.1%	\$216.25	\$189.22	14.3%
Downtown Toronto	80.5%	83.1%	-2.6	\$379.59	\$334.60	13.4%	\$305.56	\$278.14	9.9%
Toronto Airport	89.3%	88.6%	0.8	\$205.58	\$179.67	14.4%	\$183.63	\$159.10	15.4%
GTA West	85.1%	83.9%	1.2	\$185.24	\$159.10	16.4%	\$157.67	\$133.55	18.1%
GTA East/North	82.3%	82.7%	-0.4	\$189.39	\$157.21	20.5%	\$155.90	\$130.08	19.8%
Eastern Ontario	70.4%	70.4%	0.0	\$163.25	\$156.85	4.1%	\$114.88	\$110.41	4.0%
Kingston	73.8%	72.8%	1.1	\$185.48	\$182.21	1.8%	\$136.97	\$132.60	3.3%
Other Eastern Ontario	69.1%	69.5%	-0.4	\$154.50	\$146.61	5.4%	\$106.75	\$101.85	4.8%
Ottawa	78.4%	73.7%	4.8	\$217.80	\$180.61	20.6%	\$170.78	\$133.04	28.4%
Downtown Ottawa	81.0%	71.9%	9.1	\$246.34	\$207.27	18.9%	\$199.51	\$148.98	33.9%
Ottawa West	77.8%	77.4%	0.4	\$183.49	\$154.94	18.4%	\$142.78	\$119.87	19.1%
Ottawa East	69.3%	71.1%	-1.8	\$184.00	\$144.52	27.3%	\$127.42	\$102.74	24.0%
Southern Ontario	78.1%	70.0%	8.1	\$183.78	\$163.69	12.3%	\$143.48	\$114.53	25.3%
London	72.5%	76.6%	-4.1	\$143.31	\$134.30	6.7%	\$103.94	\$102.89	1.0%
Windsor	82.6%	61.9%	20.7	\$136.50	\$130.23	4.8%	\$112.73	\$80.60	39.9%
Kitchener/Waterloo/Cambridge/Guelph	73.4%	70.9%	2.5	\$167.56	\$142.01	18.0%	\$123.02	\$100.68	22.2%
Hamilton/Brantford	71.8%	78.2%	-6.5	\$165.43	\$146.26	13.1%	\$118.74	\$114.44	3.8%
Niagara Falls	86.8%	68.6%	18.2	\$220.29	\$200.97	9.6%	\$191.18	\$137.81	38.7%
Other Niagara Region	77.4%	66.1%	11.3	\$169.60	\$159.99	6.0%	\$131.28	\$105.79	24.1%
Other Southern Ontario	60.7%	66.7%	-6.0	\$154.05	\$134.37	14.6%	\$93.49	\$89.57	4.4%
Central Ontario	59.6%	66.7%	-7.1	\$184.34	\$175.57	5.0%	\$109.78	\$117.05	-6.2%
North Eastern Ontario	67.9%	65.8%	2.1	\$153.14	\$136.44	12.2%	\$104.01	\$89.85	15.8%
North Bay	70.7%	69.7%	1.0	\$131.15	\$125.22	4.7%	\$92.68	\$87.23	6.2%
Sudbury	66.3%	65.8%	0.5	\$146.86	\$133.79	9.8%	\$97.41	\$88.02	10.7%
North Central Ontario	73.2%	74.3%	-1.1	\$140.51	\$125.27	12.2%	\$102.82	\$93.05	10.5%
Sault Ste. Marie	73.2%	74.3%	-1.1	\$140.51	\$125.27	12.2%	\$102.82	\$93.05	10.5%
North Western Ontario	78.0%	83.9%	-5.9	\$184.95	\$161.78	14.3%	\$144.29	\$135.69	6.3%
Thunder Bay	78.2%	83.0%	-4.9	\$191.21	\$161.97	18.0%	\$149.44	\$134.50	11.1%

* Based on the operating results of 257,316 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

Source: CBRE Hotels' Trends in the Hotel Industry National Market with reproduction and use of information subject to CBRE Limited Disclaimer | Terms of Use as detailed at:

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Report of rooms operations by location

MONTH OF JUNE 2023*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
WESTERN CANADA	71.8%	68.7%	3.1	\$210.10	\$190.74	10.1%	\$150.80	\$131.02	15.1%
Manitoba	77.4%	74.0%	3.4	\$160.16	\$137.41	16.6%	\$123.96	\$101.74	21.8%
Winnipeg	82.7%	77.7%	5.0	\$169.82	\$142.36	19.3%	\$140.51	\$110.66	27.0%
Brandon	65.0%	64.0%	1.0	\$121.72	\$112.85	7.9%	\$79.17	\$72.28	9.5%
Other Manitoba	66.7%	67.3%	-0.6	\$142.16	\$132.11	7.6%	\$94.83	\$88.98	6.6%
Saskatchewan	62.1%	61.8%	0.3	\$134.56	\$125.95	6.8%	\$83.55	\$77.81	7.4%
Regina	61.6%	62.7%	-1.1	\$136.11	\$130.94	3.9%	\$83.87	\$82.15	2.1%
Saskatoon	64.7%	62.4%	2.3	\$142.36	\$128.64	10.7%	\$92.16	\$80.30	14.8%
Other Saskatchewan	60.2%	60.6%	-0.3	\$125.97	\$120.10	4.9%	\$75.89	\$72.76	4.3%
Alberta (excl. Alta Resorts)	65.6%	60.6%	4.9	\$149.24	\$135.46	10.2%	\$97.87	\$82.13	19.2%
Calgary	75.6%	72.2%	3.4	\$178.11	\$158.70	12.2%	\$134.63	\$114.55	17.5%
Calgary Airport	79.0%	76.8%	2.2	\$151.97	\$132.43	14.8%	\$120.05	\$101.74	18.0%
Downtown Calgary	72.8%	68.6%	4.3	\$224.75	\$206.15	9.0%	\$163.70	\$141.37	15.8%
Calgary Northwest	79.7%	76.8%	2.9	\$147.29	\$131.60	11.9%	\$117.34	\$101.01	16.2%
Calgary South	71.8%	67.0%	4.9	\$163.81	\$141.86	15.5%	\$117.66	\$95.01	23.8%
Edmonton	58.7%	54.7%	4.0	\$135.86	\$128.57	5.7%	\$79.72	\$70.28	13.4%
Downtown Edmonton	53.4%	51.5%	1.9	\$178.73	\$182.76	-2.2%	\$95.52	\$94.21	1.4%
Edmonton South	59.7%	55.1%	4.5	\$120.36	\$111.06	8.4%	\$71.80	\$61.22	17.3%
Edmonton West	61.3%	56.2%	5.0	\$134.25	\$124.16	8.1%	\$82.24	\$69.84	17.8%
Other Alberta	63.2%	57.0%	6.1	\$132.96	\$120.38	10.5%	\$83.98	\$68.63	22.4%
Lethbridge	55.5%	52.5%	2.9	\$124.25	\$115.97	7.1%	\$68.94	\$60.94	13.1%
Red Deer	64.2%	50.3%	13.9	\$115.41	\$103.90	11.1%	\$74.09	\$52.26	41.8%
Other Alberta Communities	63.4%	56.8%	6.6	\$135.79	\$124.14	9.4%	\$86.10	\$70.55	22.0%
Alberta Resorts	75.7%	73.3%	2.4	\$544.41	\$471.83	15.4%	\$412.38	\$345.90	19.2%
British Columbia	79.2%	77.6%	1.6	\$260.32	\$235.93	10.3%	\$206.20	\$182.99	12.7%
Greater Vancouver	87.9%	85.0%	2.9	\$321.45	\$280.89	14.4%	\$282.51	\$238.84	18.3%
Airport (Richmond)	84.4%	86.2%	-1.8	\$268.13	\$238.89	12.2%	\$226.35	\$206.03	9.9%
Downtown Vancouver	90.3%	85.2%	5.1	\$385.55	\$332.30	16.0%	\$348.22	\$283.05	23.0%
Langley/Surrey	85.0%	85.9%	-0.9	\$208.52	\$191.01	9.2%	\$177.27	\$164.09	8.0%
Other Vancouver	87.1%	81.8%	5.3	\$249.08	\$220.93	12.7%	\$216.84	\$180.71	20.0%
Vancouver Island	76.3%	78.7%	-2.5	\$260.02	\$254.02	2.4%	\$198.27	\$200.04	-0.9%
Campbell River	84.7%	92.9%	-8.2	\$192.60	\$165.75	16.2%	\$163.22	\$154.05	6.0%
Greater Victoria	79.5%	79.1%	0.5	\$280.29	\$272.52	2.9%	\$222.92	\$215.49	3.4%
Nanaimo	74.6%	77.5%	-2.8	\$197.51	\$182.06	8.5%	\$147.44	\$141.03	4.5%
Parksville/Qualicum Beach	67.6%	76.1%	-8.5	\$225.16	\$217.16	3.7%	\$152.12	\$165.20	-7.9%
Other Vancouver Island	67.3%	75.7%	-8.4	\$280.05	\$291.56	-3.9%	\$188.53	\$220.77	-14.6%
Whistler Resort Area	65.5%	60.2%	5.3	\$284.78	\$279.68	1.8%	\$186.41	\$168.38	10.7%
Other British Columbia	72.6%	71.4%	1.2	\$176.51	\$165.85	6.4%	\$128.12	\$118.41	8.2%
Abbotsford/Chilliwack	85.3%	83.8%	1.5	\$189.75	\$162.30	16.9%	\$161.79	\$135.95	19.0%
Kamloops	81.0%	84.1%	-3.1	\$172.58	\$156.67	10.2%	\$139.74	\$131.69	6.1%
Kelowna	77.8%	76.1%	1.7	\$210.92	\$209.53	0.7%	\$164.13	\$159.40	3.0%
Penticton	68.0%	70.0%	-2.0	\$210.61	\$197.87	6.4%	\$143.24	\$138.58	3.4%
Prince George	74.8%	75.5%	-0.7	\$141.64	\$131.63	7.6%	\$105.94	\$99.37	6.6%
Other B.C. Communities	68.0%	65.5%	2.5	\$167.34	\$158.26	5.7%	\$113.77	\$103.60	9.8%
Yukon	80.5%	70.4%	10.1	\$207.79	\$204.89	1.4%	\$167.19	\$144.17	16.0%
CANADA	74.4%	72.0%	2.4	\$217.25	\$194.03	12.0%	\$161.63	\$139.76	15.6%

* Based on the operating results of 257,316 rooms (unweighted data)

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Report of rooms operations by location

SIX MONTHS ENDED JUNE 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
ATLANTIC CANADA	59.2%	48.2%	11.1	\$156.67	\$135.77	15.4%	\$92.81	\$65.42	41.9%
Newfoundland	68.5%	46.2%	22.3	\$144.82	\$127.51	13.6%	\$99.19	\$58.95	68.3%
St. John's	71.6%	46.1%	25.5	\$145.19	\$128.11	13.3%	\$103.94	\$59.08	75.9%
Prince Edward Island	53.9%	44.5%	9.5	\$172.79	\$143.90	20.1%	\$93.21	\$64.03	45.6%
Nova Scotia	62.0%	53.7%	8.3	\$171.81	\$143.28	19.9%	\$106.56	\$76.97	38.4%
Halifax/Dartmouth	65.6%	56.0%	9.6	\$184.57	\$150.95	22.3%	\$121.00	\$84.47	43.3%
Other Nova Scotia	54.2%	48.6%	5.7	\$137.88	\$123.01	12.1%	\$74.79	\$59.77	25.1%
New Brunswick	53.0%	43.7%	9.3	\$139.51	\$126.85	10.0%	\$73.97	\$55.43	33.4%
Moncton	56.6%	42.5%	14.1	\$141.87	\$125.56	13.0%	\$80.29	\$53.35	50.5%
Other New Brunswick	51.0%	44.4%	6.7	\$138.07	\$127.54	8.3%	\$70.47	\$56.59	24.5%
CENTRAL CANADA	64.8%	53.4%	11.3	\$194.61	\$164.06	18.6%	\$126.03	\$87.67	43.7%
Quebec	62.9%	48.4%	14.4	\$211.57	\$183.49	15.3%	\$133.02	\$88.89	49.6%
Greater Quebec City	61.6%	43.6%	18.0	\$200.39	\$181.78	10.2%	\$123.40	\$79.19	55.8%
Other Quebec	56.1%	47.2%	8.8	\$193.90	\$171.43	13.1%	\$108.69	\$80.95	34.3%
Greater Montreal	66.7%	50.5%	16.2	\$221.74	\$189.12	17.3%	\$147.98	\$95.53	54.9%
Downtown Montreal	64.6%	43.4%	21.2	\$244.92	\$225.76	8.5%	\$158.13	\$97.92	61.5%
Montreal Airport/Laval	72.4%	65.4%	7.0	\$194.15	\$150.42	29.1%	\$140.50	\$98.38	42.8%
Ontario	65.4%	55.2%	10.2	\$188.91	\$158.12	19.5%	\$123.48	\$87.22	41.6%
Greater Toronto Area (GTA)	71.7%	59.1%	12.6	\$218.51	\$174.11	25.5%	\$156.74	\$102.93	52.3%
Downtown Toronto	67.0%	52.8%	14.2	\$312.35	\$253.87	23.0%	\$209.15	\$134.01	56.1%
Toronto Airport	81.3%	66.8%	14.5	\$186.27	\$142.58	30.6%	\$151.42	\$95.23	59.0%
GTA West	72.6%	59.7%	12.9	\$162.38	\$132.66	22.4%	\$117.88	\$79.24	48.8%
GTA East/North	71.7%	63.4%	8.3	\$161.93	\$133.75	21.1%	\$116.09	\$84.81	36.9%
Eastern Ontario	57.0%	50.2%	6.9	\$144.52	\$133.01	8.7%	\$82.41	\$66.74	23.5%
Kingston	57.4%	48.9%	8.5	\$156.91	\$144.46	8.6%	\$90.08	\$70.63	27.5%
Other Eastern Ontario	56.9%	50.8%	6.1	\$139.64	\$127.98	9.1%	\$79.42	\$64.96	22.3%
Ottawa	67.1%	52.4%	14.6	\$192.64	\$162.09	18.9%	\$129.21	\$85.01	52.0%
Downtown Ottawa	67.6%	46.4%	21.2	\$218.87	\$187.70	16.6%	\$147.94	\$87.01	70.0%
Ottawa West	68.5%	60.4%	8.1	\$163.07	\$141.35	15.4%	\$111.76	\$85.35	30.9%
Ottawa East	60.9%	56.8%	4.1	\$162.79	\$133.46	22.0%	\$99.14	\$75.79	30.8%
Southern Ontario	62.5%	51.6%	10.9	\$158.26	\$143.95	9.9%	\$98.84	\$74.27	33.1%
London	65.9%	59.9%	6.0	\$148.94	\$122.42	21.7%	\$98.08	\$73.29	33.8%
Windsor	69.6%	48.5%	21.1	\$132.76	\$121.74	9.0%	\$92.40	\$59.07	56.4%
Kitchener/Waterloo/Cambridge/Guelph	62.9%	57.1%	5.8	\$153.27	\$131.25	16.8%	\$96.44	\$75.01	28.6%
Hamilton/Brantford	60.9%	65.7%	-4.9	\$155.46	\$135.17	15.0%	\$94.63	\$88.86	6.5%
Niagara Falls	63.9%	43.2%	20.8	\$175.18	\$175.43	-0.1%	\$112.02	\$75.78	47.8%
Other Niagara Region	57.6%	50.6%	7.0	\$147.26	\$137.18	7.3%	\$84.82	\$69.43	22.2%
Other Southern Ontario	51.3%	55.1%	-3.8	\$141.48	\$124.79	13.4%	\$72.57	\$68.76	5.5%
Central Ontario	49.5%	47.6%	1.9	\$170.80	\$160.51	6.4%	\$84.49	\$76.34	10.7%
North Eastern Ontario	58.3%	55.6%	2.7	\$146.05	\$125.14	16.7%	\$85.17	\$69.58	22.4%
North Bay	59.8%	56.7%	3.0	\$125.30	\$113.44	10.5%	\$74.89	\$64.35	16.4%
Sudbury	56.4%	52.1%	4.3	\$146.43	\$125.71	16.5%	\$82.65	\$65.52	26.2%
North Central Ontario									
Sault Ste. Marie	58.0%	55.2%	2.7	\$127.19	\$112.06	13.5%	\$73.75	\$61.90	19.1%
North Western Ontario	65.8%	69.2%	-3.3	\$170.31	\$142.85	19.2%	\$112.08	\$98.80	13.4%
Thunder Bay	65.9%	67.1%	-1.1	\$175.47	\$142.52	23.1%	\$115.65	\$95.56	21.0%

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Manitoba	71.8%	54.8%	17.0	\$154.89	\$129.11	20.0%	\$111.24	\$70.81	57.1%
Winnipeg	78.5%	56.3%	22.2	\$162.34	\$133.01	22.0%	\$127.48	\$74.90	70.2%
Brandon	55.9%	51.7%	4.2	\$126.87	\$110.32	15.0%	\$70.92	\$57.00	24.4%
Other Manitoba	58.1%	51.7%	6.4	\$136.23	\$125.95	8.2%	\$79.15	\$65.14	21.5%
Saskatchewan	55.1%	50.0%	5.1	\$132.34	\$119.73	10.5%	\$72.90	\$59.88	21.7%
Regina	52.5%	48.1%	4.3	\$131.47	\$117.85	11.6%	\$68.98	\$56.72	21.6%
Saskatoon	62.3%	52.1%	10.1	\$140.87	\$123.92	13.7%	\$87.73	\$64.61	35.8%
Other Saskatchewan	50.6%	49.3%	1.4	\$123.65	\$116.87	5.8%	\$62.63	\$57.61	8.7%
Alberta (excl. Alta Resorts)	55.6%	49.1%	6.5	\$139.84	\$123.68	13.1%	\$77.77	\$60.70	28.1%
Calgary	59.5%	51.0%	8.5	\$162.21	\$138.71	16.9%	\$96.44	\$70.72	36.4%
Calgary Airport	62.9%	56.1%	6.8	\$141.14	\$120.69	16.9%	\$88.79	\$67.68	31.2%
Downtown Calgary	54.7%	44.1%	10.6	\$206.20	\$177.46	16.2%	\$112.75	\$78.19	44.2%
Calgary Northwest	65.2%	57.0%	8.2	\$127.80	\$113.43	12.7%	\$83.34	\$64.70	28.8%
Calgary South	58.5%	50.5%	7.9	\$147.70	\$129.32	14.2%	\$86.38	\$65.35	32.2%
Edmonton	56.2%	48.1%	8.1	\$134.66	\$119.47	12.7%	\$75.72	\$57.46	31.8%
Downtown Edmonton	53.4%	42.8%	10.7	\$176.74	\$161.99	9.1%	\$94.43	\$69.28	36.3%
Edmonton South	56.0%	48.8%	7.2	\$117.31	\$103.87	12.9%	\$65.72	\$50.73	29.5%
Edmonton West	59.2%	51.1%	8.1	\$135.35	\$119.74	13.0%	\$80.11	\$61.23	30.8%
Other Alberta	52.5%	48.5%	4.0	\$125.69	\$115.91	8.4%	\$65.94	\$56.20	17.3%
Lethbridge	48.7%	51.8%	-3.2	\$123.70	\$115.88	6.7%	\$60.20	\$60.08	0.2%
Red Deer	54.3%	43.2%	11.0	\$115.50	\$104.47	10.5%	\$62.70	\$45.18	38.8%
Other Alberta Communities	52.5%	48.3%	4.1	\$128.09	\$118.18	8.4%	\$67.23	\$57.14	17.7%
Alberta Resorts	59.7%	53.1%	6.6	\$363.98	\$326.73	11.4%	\$217.13	\$173.42	25.2%
British Columbia	69.1%	62.9%	6.2	\$220.34	\$193.79	13.7%	\$152.25	\$121.93	24.9%
Greater Vancouver	77.6%	66.1%	11.5	\$244.69	\$212.89	14.9%	\$189.97	\$140.80	34.9%
Airport (Richmond)	81.9%	70.1%	11.8	\$214.45	\$184.53	16.2%	\$175.68	\$129.44	35.7%
Downtown Vancouver	76.3%	63.3%	13.0	\$284.87	\$250.52	13.7%	\$217.30	\$158.49	37.1%
Langley/Surrey	77.1%	72.4%	4.7	\$176.52	\$155.21	13.7%	\$136.15	\$112.45	21.1%
Other Vancouver	76.0%	65.5%	10.5	\$202.09	\$175.42	15.2%	\$153.57	\$114.89	33.7%
Vancouver Island	64.1%	65.9%	-1.8	\$205.81	\$194.57	5.8%	\$131.83	\$128.14	2.9%
Campbell River	70.6%	79.5%	-8.9	\$143.05	\$133.20	7.4%	\$101.04	\$105.92	-4.6%
Greater Victoria	65.4%	65.0%	0.4	\$217.81	\$205.90	5.8%	\$142.38	\$133.78	6.4%
Nanaimo	61.8%	62.9%	-1.1	\$172.01	\$158.80	8.3%	\$106.25	\$99.87	6.4%
Parksville/Qualicum Beach	57.6%	67.8%	-10.2	\$178.94	\$172.03	4.0%	\$103.04	\$116.59	-11.6%
Other Vancouver Island	62.5%	65.6%	-3.1	\$224.99	\$211.79	6.2%	\$140.63	\$138.85	1.3%
Whistler Resort Area	72.2%	60.3%	11.9	\$446.85	\$374.48	19.3%	\$322.52	\$225.65	42.9%
Other British Columbia	61.1%	58.8%	2.3	\$156.81	\$143.80	9.0%	\$95.79	\$84.52	13.3%
Abbotsford/Chilliwack	81.6%	76.4%	5.3	\$184.18	\$138.29	33.2%	\$150.37	\$105.63	42.4%
Kamloops	69.7%	73.0%	-3.3	\$147.57	\$130.28	13.3%	\$102.89	\$95.12	8.2%
Kelowna	60.5%	59.2%	1.3	\$167.20	\$161.22	3.7%	\$101.15	\$95.41	6.0%
Penticton	46.6%	45.7%	0.9	\$160.48	\$151.87	5.7%	\$74.76	\$69.36	7.8%
Prince George	66.0%	62.9%	3.0	\$137.35	\$126.56	8.5%	\$90.62	\$79.64	13.8%
Other B.C. Communities	57.6%	54.1%	3.5	\$155.01	\$145.90	6.2%	\$89.32	\$78.95	13.1%
Yukon	57.1%	46.6%	10.4	\$177.03	\$163.31	8.4%	\$101.04	\$76.15	32.7%
CANADA	63.1%	53.8%	9.3	\$186.41	\$160.91	15.8%	\$117.66	\$86.58	35.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
MONTH OF JUNE 2023*

ATLANTIC							CENTRAL					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	69.0%	70.6%	-1.5	\$148.57	\$134.40	10.5%	67.1%	67.7%	-0.6	\$171.64	\$163.88	4.7%
50-75 rooms	66.7%	67.1%	-0.5	\$141.89	\$127.06	11.7%	70.2%	70.7%	-0.5	\$159.48	\$145.91	9.3%
76-125 rooms	75.6%	72.8%	2.8	\$176.65	\$152.13	16.1%	75.7%	76.6%	-0.8	\$184.55	\$160.76	14.8%
126-200 rooms	78.3%	74.3%	4.0	\$189.40	\$161.07	17.6%	78.0%	75.8%	2.2	\$210.39	\$182.40	15.3%
201-500 rooms	80.9%	77.5%	3.4	\$218.97	\$192.09	14.0%	78.0%	74.4%	3.5	\$266.21	\$237.37	12.1%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	80.6%	77.0%	3.5	\$327.83	\$296.30	10.6%
Total	76.0%	73.3%	2.7	\$184.31	\$159.39	15.6%	76.7%	75.1%	1.6	\$228.91	\$202.37	13.1%
Property Type												
Limited Service	73.8%	70.8%	3.0	\$162.23	\$141.72	14.5%	73.2%	73.8%	-0.6	\$170.28	\$147.63	15.3%
Full Service	78.9%	75.3%	3.5	\$200.24	\$171.37	16.8%	79.2%	76.1%	3.2	\$260.01	\$232.86	11.7%
Suite Hotel	84.5%	83.3%	1.2	\$209.50	\$177.25	18.2%	83.1%	82.5%	0.6	\$227.71	\$194.61	17.0%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	56.3%	55.4%	0.9	\$259.75	\$251.09	3.4%
Total	76.0%	73.3%	2.7	\$184.31	\$159.39	15.6%	76.7%	75.1%	1.6	\$228.91	\$202.37	13.1%
Price Level												
Budget	62.0%	57.9%	4.1	\$130.03	\$117.74	10.4%	67.2%	64.3%	2.9	\$138.54	\$124.68	11.1%
Mid-Price	78.0%	75.3%	2.6	\$186.93	\$160.15	16.7%	78.1%	77.3%	0.8	\$210.47	\$183.25	14.9%
Upscale	72.8%	71.6%	1.2	\$260.37	\$240.44	8.3%	77.4%	73.2%	4.2	\$369.67	\$340.73	8.5%
Total	76.0%	73.3%	2.7	\$184.31	\$159.39	15.6%	76.7%	75.1%	1.6	\$228.91	\$202.37	13.1%
WESTERN							CANADA					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	63.8%	61.8%	2.0	\$141.76	\$129.92	9.1%	65.2%	64.3%	0.9	\$152.99	\$142.84	7.1%
50-75 rooms	70.3%	68.4%	1.9	\$165.83	\$153.81	7.8%	69.9%	69.2%	0.7	\$161.09	\$148.13	8.7%
76-125 rooms	72.4%	69.4%	2.9	\$168.74	\$156.08	8.1%	74.1%	72.7%	1.4	\$176.17	\$157.74	11.7%
126-200 rooms	72.1%	67.8%	4.2	\$194.12	\$175.50	10.6%	75.4%	72.1%	3.3	\$201.60	\$177.51	13.6%
201-500 rooms	71.1%	68.0%	3.0	\$258.09	\$234.19	10.2%	75.0%	71.8%	3.3	\$259.66	\$233.05	11.4%
Over 500 rooms	82.1%	78.8%	3.3	\$479.46	\$415.03	15.5%	80.9%	77.5%	3.5	\$366.39	\$326.63	12.2%
Total	71.8%	68.7%	3.1	\$210.08	\$190.74	10.1%	74.4%	72.0%	2.4	\$217.25	\$194.03	12.0%
Property Type												
Limited Service	69.8%	66.8%	3.0	\$152.70	\$138.55	10.2%	71.6%	69.9%	1.6	\$160.78	\$142.63	12.7%
Full Service	73.0%	69.5%	3.5	\$233.22	\$209.57	11.3%	76.6%	73.3%	3.3	\$245.19	\$219.27	11.8%
Suite Hotel	80.9%	76.4%	4.6	\$209.68	\$185.40	13.1%	82.4%	80.5%	1.9	\$220.84	\$190.85	15.7%
Resort	69.2%	69.2%	-0.1	\$408.04	\$373.38	9.3%	64.0%	64.3%	-0.3	\$355.61	\$330.18	7.7%
Total	71.8%	68.7%	3.1	\$210.08	\$190.74	10.1%	74.4%	72.0%	2.4	\$217.25	\$194.03	12.0%
Price Level												
Budget	66.9%	63.4%	3.5	\$145.13	\$128.15	13.2%	66.7%	63.4%	3.3	\$141.41	\$126.10	12.1%
Mid-Price	72.1%	69.6%	2.5	\$186.96	\$169.59	10.2%	75.4%	73.7%	1.7	\$198.26	\$175.39	13.0%
Upscale	75.3%	69.8%	5.4	\$385.47	\$358.38	7.6%	76.4%	71.7%	4.7	\$374.61	\$346.50	8.1%
Total	71.8%	68.7%	3.1	\$210.08	\$190.74	10.1%	74.4%	72.0%	2.4	\$217.25	\$194.03	12.0%

* Based on the operating results of 257,316 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

SIX MONTHS ENDED JUNE 2023

ATLANTIC							CENTRAL					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	44.1%	42.4%	1.6	\$137.10	\$123.85	10.7%	55.1%	51.2%	3.9	\$149.08	\$136.56	9.2%
50-75 rooms	50.8%	45.8%	5.0	\$128.54	\$115.82	11.0%	57.4%	55.6%	1.8	\$143.17	\$126.93	12.8%
76-125 rooms	61.0%	50.8%	10.2	\$152.64	\$130.40	17.1%	64.5%	58.1%	6.3	\$161.96	\$138.47	17.0%
126-200 rooms	63.0%	50.4%	12.6	\$159.38	\$139.28	14.4%	67.0%	55.1%	11.9	\$178.36	\$149.90	19.0%
201-500 rooms	58.3%	42.7%	15.7	\$179.21	\$157.82	13.6%	66.3%	49.4%	16.9	\$225.05	\$194.82	15.5%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	65.7%	48.0%	17.7	\$267.87	\$228.06	17.5%
Total	59.2%	48.2%	11.1	\$156.67	\$135.77	15.4%	64.8%	53.4%	11.3	\$194.61	\$164.06	18.6%
Property Type												
Limited Service	58.9%	49.4%	9.5	\$144.82	\$126.08	14.9%	61.5%	56.5%	5.0	\$149.70	\$126.80	18.1%
Full Service	60.0%	46.3%	13.7	\$165.33	\$142.59	15.9%	66.7%	50.9%	15.7	\$215.82	\$184.15	17.2%
Suite Hotel	70.1%	60.7%	9.4	\$177.21	\$150.50	17.7%	72.1%	63.8%	8.3	\$193.27	\$160.57	20.4%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	48.9%	39.3%	9.6	\$263.50	\$248.81	5.9%
Total	59.2%	48.2%	11.1	\$156.67	\$135.77	15.4%	64.8%	53.4%	11.3	\$194.61	\$164.06	18.6%
Price Level												
Budget	45.9%	38.6%	7.3	\$119.81	\$107.71	11.2%	55.6%	49.3%	6.4	\$123.20	\$107.51	14.6%
Mid-Price	61.4%	49.7%	11.7	\$158.06	\$136.09	16.1%	67.1%	56.0%	11.0	\$181.09	\$151.06	19.9%
Upscale	51.4%	42.8%	8.6	\$219.16	\$201.46	8.8%	61.4%	44.9%	16.5	\$306.93	\$281.37	9.1%
Total	59.2%	48.2%	11.1	\$156.67	\$135.77	15.4%	64.8%	53.4%	11.3	\$194.61	\$164.06	18.6%
WESTERN							CANADA					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	**Point Change	2023	2022	Variance
Property Size												
Under 50 rooms	51.9%	50.4%	1.5	\$126.11	\$117.56	7.3%	55.1%	51.2%	3.9	\$149.08	\$136.56	9.2%
50-75 rooms	59.4%	56.2%	3.1	\$142.25	\$129.61	9.7%	57.4%	55.6%	1.8	\$143.17	\$126.93	12.8%
76-125 rooms	62.5%	57.3%	5.2	\$150.64	\$136.57	10.3%	64.5%	58.1%	6.3	\$161.96	\$138.47	17.0%
126-200 rooms	63.1%	55.1%	8.0	\$172.54	\$151.34	14.0%	67.0%	55.1%	11.9	\$178.36	\$149.90	19.0%
201-500 rooms	62.3%	52.4%	10.0	\$225.93	\$201.11	12.3%	66.3%	49.4%	16.9	\$225.05	\$194.82	15.5%
Over 500 rooms	69.9%	54.5%	15.5	\$361.05	\$331.05	9.1%	65.7%	48.0%	17.7	\$267.87	\$228.06	17.5%
Total	62.1%	55.1%	7.0	\$182.23	\$161.34	12.9%	64.8%	53.4%	11.3	\$194.61	\$164.06	18.6%
Property Type												
Limited Service	59.7%	55.0%	4.7	\$137.75	\$122.84	12.1%	61.5%	56.5%	5.0	\$149.70	\$126.80	18.1%
Full Service	63.4%	54.0%	9.4	\$196.25	\$173.94	12.8%	66.7%	50.9%	15.7	\$215.82	\$184.15	17.2%
Suite Hotel	72.6%	63.6%	9.0	\$187.36	\$160.72	16.6%	72.1%	63.8%	8.3	\$193.27	\$160.57	20.4%
Resort	60.3%	56.2%	4.1	\$355.09	\$310.66	14.3%	48.9%	39.3%	9.6	\$263.50	\$248.81	5.9%
Total	62.1%	55.1%	7.0	\$182.23	\$161.34	12.9%	64.8%	53.4%	11.3	\$194.61	\$164.06	18.6%
Price Level												
Budget	56.4%	53.1%	3.3	\$125.33	\$110.20	13.7%	55.6%	49.3%	6.4	\$123.20	\$107.51	14.6%
Mid-Price	62.8%	56.1%	6.7	\$163.90	\$145.95	12.3%	67.1%	56.0%	11.0	\$181.09	\$151.06	19.9%
Upscale	64.4%	51.9%	12.6	\$328.48	\$304.67	7.8%	61.4%	44.9%	16.5	\$306.93	\$281.37	9.1%
Total	62.1%	55.1%	7.0	\$182.23	\$161.34	12.9%	64.8%	53.4%	11.3	\$194.61	\$164.06	18.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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