

Report of rooms operations for RTO 9

MONTH OF FEBRUARY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	50.9%	37.3%	13.5	\$137.82	\$120.00	14.9%	\$70.09	\$44.80	56.4%
Gananoque	21.6%	20.8%	0.9	\$102.27	\$99.22	3.1%	\$22.11	\$20.60	7.4%
Brockville	40.7%	36.1%	4.6	\$127.42	\$111.13	14.7%	\$51.91	\$40.11	29.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	51.4%	36.7%	14.7	\$129.25	\$101.10	27.8%	\$66.40	\$37.12	78.9%
Cornwall Kemptville	85.0%	50.0%	34.9	\$124.54	\$113.28	9.9%	\$105.81	\$56.69	86.7%
TOTAL RTO 9	54.3%	37.2%	17.1	\$133.29	\$114.89	16.0%	\$72.42	\$42.74	69.4%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

TWO MONTHS ENDED FEBRUARY 2023

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2023	2022	**Point Change	2023	2022	Variance	2023	2022	Variance
Kingston	48.6%	29.0%	19.6	\$140.34	\$114.88	22.2%	\$68.18	\$33.30	104.7%
Gananoque	23.2%	18.2%	5.0	\$103.96	\$96.19	8.1%	\$24.11	\$17.54	37.5%
Brockville	41.2%	28.7%	12.5	\$125.07	\$109.37	14.3%	\$51.58	\$31.41	64.2%
Bay of Quinte (Quinte West, Belleville, Napanee)	48.7%	33.2%	15.6	\$127.45	\$99.00	28.7%	\$62.13	\$32.84	89.2%
Cornwall Kemptville	83.3%	44.7%	38.6	\$118.68	\$112.04	5.9%	\$98.87	\$50.10	97.3%
TOTAL RTO 9	52.3%	30.8%	21.5	\$132.49	\$110.59	19.8%	\$69.27	\$34.10	103.2%

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