

## Report of rooms operations for RTO 9

MONTH OF DECEMBER 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	42.6%	32.8%	9.9	\$137.22	\$120.43	13.9%	\$58.50	\$39.44	48.3%
Gananoque	21.7%	24.8%	-3.1	\$112.95	\$104.88	7.7%	\$24.53	\$26.04	-5.8%
Brockville	52.6%	31.9%	20.7	\$125.75	\$106.19	18.4%	\$66.13	\$33.85	95.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	50.3%	35.6%	14.7	\$124.23	\$105.50	17.8%	\$62.52	\$37.57	66.4%
Cornwall   Kemptville	79.1%	48.2%	30.9	\$133.25	\$122.35	8.9%	\$105.42	\$58.92	78.9%
<b>TOTAL RTO 9</b>	<b>47.8%</b>	<b>34.5%</b>	<b>13.3</b>	<b>\$132.64</b>	<b>\$119.43</b>	<b>11.1%</b>	<b>\$63.36</b>	<b>\$41.20</b>	<b>53.8%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## Report of rooms operations for RTO 9

TWELVE MONTHS ENDED DECEMBER 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	56.0%	44.2%	11.8	\$165.18	\$134.28	23.0%	\$92.52	\$59.32	56.0%
Gananoque	46.0%	40.0%	6.0	\$144.68	\$126.12	14.7%	\$66.58	\$50.38	32.2%
Brockville	57.9%	41.2%	16.7	\$134.08	\$105.30	27.3%	\$77.59	\$43.42	78.7%
Bay of Quinte (Quinte West, Belleville, Napanee)	61.5%	52.6%	8.9	\$141.24	\$126.28	11.8%	\$86.83	\$66.40	30.8%
Cornwall   Kemptville	72.8%	59.2%	13.6	\$139.32	\$117.79	18.3%	\$101.36	\$69.75	45.3%
<b>TOTAL RTO 9</b>	<b>58.4%</b>	<b>47.4%</b>	<b>11.0</b>	<b>\$154.46</b>	<b>\$130.59</b>	<b>18.3%</b>	<b>\$90.14</b>	<b>\$61.94</b>	<b>45.5%</b>

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