



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

JULY 2022

Report of rooms operations by location

MONTH OF JULY 2022*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
ATLANTIC CANADA	84.1%	51.3%	32.8	\$181.18	\$119.51	51.6%	\$152.36	\$61.28	148.6%
Newfoundland	84.8%	51.2%	33.6	\$165.12	\$107.45	53.7%	\$140.00	\$55.06	154.3%
St. John's	85.2%	47.4%	37.8	\$167.40	\$102.16	63.9%	\$142.62	\$48.38	194.8%
Prince Edward Island	93.4%	47.3%	46.2	\$229.56	\$145.51	57.8%	\$214.47	\$68.78	211.8%
Nova Scotia	84.6%	49.6%	35.0	\$192.80	\$112.64	71.2%	\$163.07	\$55.87	191.9%
Halifax/Dartmouth	87.3%	47.1%	40.2	\$207.31	\$108.41	91.2%	\$180.95	\$51.10	254.1%
Other Nova Scotia	78.9%	55.3%	23.6	\$158.93	\$120.88	31.5%	\$125.36	\$66.82	87.6%
New Brunswick	82.1%	53.4%	28.7	\$165.85	\$125.05	32.6%	\$136.16	\$66.72	104.1%
Moncton	81.3%	53.7%	27.6	\$162.33	\$121.64	33.5%	\$132.01	\$65.36	102.0%
Other New Brunswick	82.5%	53.1%	29.4	\$167.77	\$126.96	32.1%	\$138.45	\$67.47	105.2%
CENTRAL CANADA	76.4%	53.0%	23.3	\$211.04	\$141.98	48.6%	\$161.20	\$75.30	114.1%
Quebec	76.1%	50.7%	25.3	\$231.76	\$167.78	38.1%	\$176.28	\$85.14	107.0%
Greater Quebec City	80.6%	56.1%	24.5	\$265.51	\$173.47	53.1%	\$213.95	\$97.32	119.9%
Other Quebec	68.9%	67.3%	1.6	\$195.32	\$179.61	8.7%	\$134.64	\$120.93	11.3%
Greater Montreal	78.3%	41.3%	37.0	\$237.32	\$156.01	52.1%	\$185.84	\$64.48	188.2%
Downtown Montreal	75.3%	32.4%	42.9	\$281.68	\$169.80	65.9%	\$212.13	\$54.97	285.9%
Montreal Airport/Laval	85.1%	54.3%	30.8	\$178.66	\$151.25	18.1%	\$152.13	\$82.19	85.1%
Ontario	76.5%	53.9%	22.6	\$203.88	\$133.40	52.8%	\$155.93	\$71.93	116.8%
Greater Toronto Area (GTA)	79.8%	46.1%	33.6	\$225.33	\$123.14	83.0%	\$179.74	\$56.83	216.3%
Downtown Toronto	74.4%	30.0%	44.4	\$318.50	\$176.94	80.0%	\$237.07	\$53.06	346.8%
Toronto Airport	84.6%	48.7%	35.9	\$182.64	\$130.21	40.3%	\$154.54	\$63.44	143.6%
GTA West	82.1%	50.1%	32.0	\$173.60	\$99.93	73.7%	\$142.56	\$50.11	184.5%
GTA East/North	82.6%	64.3%	18.3	\$175.53	\$101.72	72.6%	\$144.98	\$65.44	121.5%
Eastern Ontario	76.3%	66.0%	10.3	\$176.05	\$140.21	25.6%	\$134.27	\$92.48	45.2%
Kingston	71.4%	60.6%	10.8	\$199.53	\$149.47	33.5%	\$142.39	\$90.57	57.2%
Other Eastern Ontario	78.4%	68.5%	9.9	\$166.94	\$136.41	22.4%	\$130.81	\$93.37	40.1%
Ottawa	70.9%	50.0%	20.8	\$182.10	\$130.87	39.1%	\$129.09	\$65.49	97.1%
Downtown Ottawa	67.0%	44.5%	22.5	\$205.18	\$147.16	39.4%	\$137.51	\$65.50	109.9%
Ottawa West	76.9%	59.8%	17.1	\$161.30	\$115.74	39.4%	\$124.09	\$69.24	79.2%
Ottawa East	71.1%	48.1%	23.0	\$151.10	\$114.79	31.6%	\$107.50	\$55.25	94.6%
Southern Ontario	73.7%	52.2%	21.4	\$197.61	\$129.33	52.8%	\$145.55	\$67.54	115.5%
London	73.0%	52.7%	20.3	\$136.09	\$92.73	46.8%	\$99.37	\$48.88	103.3%
Windsor	53.6%	52.7%	1.0	\$130.29	\$98.52	32.2%	\$69.88	\$51.89	34.7%
Kitchener/Waterloo/Cambridge/Guelph	70.5%	45.3%	25.2	\$143.41	\$100.15	43.2%	\$101.04	\$45.33	122.9%
Hamilton/Brantford	77.4%	57.5%	19.9	\$151.42	\$108.73	39.3%	\$117.17	\$62.54	87.4%
Niagara Falls	79.8%	53.4%	26.4	\$266.13	\$167.58	58.8%	\$212.48	\$89.49	137.4%
Other Niagara Region	74.6%	51.5%	23.1	\$187.23	\$128.06	46.2%	\$139.66	\$66.01	111.6%
Other Southern Ontario	66.9%	51.9%	15.0	\$142.26	\$108.34	31.3%	\$95.14	\$56.25	69.1%
Central Ontario	73.8%	71.6%	2.3	\$229.33	\$206.08	11.3%	\$169.34	\$147.52	14.8%
North Eastern Ontario	71.1%	70.6%	0.5	\$139.80	\$113.74	22.9%	\$99.41	\$80.31	23.8%
North Bay	77.2%	77.1%	0.1	\$134.10	\$106.95	25.4%	\$103.56	\$82.47	25.6%
Sudbury	73.1%	70.3%	2.8	\$142.20	\$111.43	27.6%	\$103.89	\$78.28	32.7%
North Central Ontario	84.8%	73.3%	11.5	\$140.67	\$114.25	23.1%	\$119.30	\$83.75	42.4%
Sault Ste. Marie	84.8%	73.3%	11.5	\$140.67	\$114.25	23.1%	\$119.30	\$83.75	42.4%
North Western Ontario	85.9%	84.3%	1.6	\$171.78	\$137.00	25.4%	\$147.49	\$115.48	27.7%
Thunder Bay	86.2%	83.0%	3.2	\$172.45	\$131.84	30.8%	\$148.59	\$109.42	35.8%

* Based on the operating results of 252,936 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations by location

MONTH OF JULY 2022*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
WESTERN CANADA	74.0%	56.7%	17.3	\$214.40	\$157.07	36.5%	\$158.76	\$89.13	78.1%
Manitoba	78.1%	50.6%	27.6	\$138.53	\$116.75	18.7%	\$108.23	\$59.05	83.3%
Winnipeg	79.3%	46.2%	33.1	\$141.44	\$109.55	29.1%	\$112.22	\$50.66	121.5%
Brandon	76.0%	56.1%	19.9	\$118.09	\$105.11	12.3%	\$89.75	\$58.97	52.2%
Other Manitoba	75.2%	61.9%	13.3	\$140.84	\$141.63	-0.6%	\$105.95	\$87.70	20.8%
Saskatchewan	63.3%	49.6%	13.7	\$127.76	\$108.23	18.0%	\$80.83	\$53.63	50.7%
Regina	60.2%	41.6%	18.6	\$124.21	\$99.74	24.5%	\$74.74	\$41.45	80.3%
Saskatoon	65.7%	47.9%	17.8	\$134.65	\$110.02	22.4%	\$88.51	\$52.70	68.0%
Other Saskatchewan	63.2%	56.6%	6.6	\$123.77	\$111.13	11.4%	\$78.18	\$62.88	24.3%
Alberta (excl. Alta Resorts)	68.4%	50.2%	18.2	\$156.39	\$114.99	36.0%	\$106.99	\$57.70	85.4%
Calgary	83.2%	52.4%	30.8	\$207.33	\$130.55	58.8%	\$172.59	\$68.42	152.3%
Calgary Airport	87.7%	57.2%	30.5	\$173.24	\$115.00	50.6%	\$151.88	\$65.79	130.8%
Downtown Calgary	76.5%	41.7%	34.8	\$273.42	\$161.70	69.1%	\$209.27	\$67.41	210.4%
Calgary Northwest	90.1%	66.4%	23.7	\$175.92	\$118.25	48.8%	\$158.51	\$78.47	102.0%
Calgary South	83.6%	56.2%	27.4	\$181.03	\$126.62	43.0%	\$151.36	\$71.13	112.8%
Edmonton	62.0%	44.8%	17.1	\$128.04	\$99.55	28.6%	\$79.35	\$44.63	77.8%
Downtown Edmonton	51.5%	31.2%	20.3	\$164.42	\$124.59	32.0%	\$84.73	\$38.90	117.8%
Edmonton South	62.9%	47.4%	15.5	\$113.30	\$88.38	28.2%	\$71.21	\$41.85	70.2%
Edmonton West	69.4%	51.4%	18.0	\$132.01	\$106.31	24.2%	\$91.55	\$54.64	67.6%
Other Alberta	63.0%	52.3%	10.7	\$130.74	\$113.47	15.2%	\$82.32	\$59.35	38.7%
Lethbridge	62.8%	55.1%	7.7	\$122.25	\$102.20	19.6%	\$76.77	\$56.35	36.2%
Red Deer	60.7%	42.9%	17.8	\$111.46	\$94.36	18.1%	\$67.60	\$40.48	67.0%
Other Alberta Communities	60.9%	53.0%	7.9	\$134.88	\$117.23	15.1%	\$82.20	\$62.18	32.2%
Alberta Resorts	80.6%	53.9%	26.7	\$575.04	\$364.33	57.8%	\$463.48	\$196.23	136.2%
British Columbia	81.6%	66.9%	14.7	\$265.79	\$190.42	39.6%	\$216.80	\$127.42	70.1%
Greater Vancouver	86.5%	57.0%	29.5	\$305.16	\$185.00	65.0%	\$264.07	\$105.47	150.4%
Airport (Richmond)	86.7%	62.6%	24.1	\$260.73	\$186.95	39.5%	\$226.17	\$117.03	93.3%
Downtown Vancouver	87.2%	50.0%	37.3	\$363.37	\$207.88	74.8%	\$316.94	\$103.88	205.1%
Langley/Surrey	84.9%	71.2%	13.7	\$202.27	\$139.33	45.2%	\$171.71	\$99.17	73.1%
Other Vancouver	84.9%	63.1%	21.8	\$234.95	\$153.59	53.0%	\$199.39	\$96.89	105.8%
Vancouver Island	83.8%	74.2%	9.6	\$293.91	\$224.49	30.9%	\$246.21	\$166.55	47.8%
Campbell River	85.4%	91.2%	-5.8	\$186.64	\$172.83	8.0%	\$159.48	\$157.70	1.1%
Greater Victoria	83.0%	66.5%	16.5	\$305.64	\$213.33	43.3%	\$253.63	\$141.77	78.9%
Nanaimo	84.5%	80.1%	4.3	\$218.02	\$166.78	30.7%	\$184.16	\$133.65	37.8%
Parksville/Qualicum Beach	84.9%	90.1%	-5.2	\$317.85	\$281.97	12.7%	\$269.81	\$254.01	6.2%
Other Vancouver Island	84.8%	83.2%	1.6	\$332.92	\$266.84	24.8%	\$282.44	\$222.00	27.2%
Whistler Resort Area	64.7%	59.2%	5.5	\$350.96	\$275.34	27.5%	\$226.92	\$162.98	39.2%
Other British Columbia	77.8%	76.6%	1.2	\$198.21	\$174.32	13.7%	\$154.19	\$133.53	15.5%
Abbotsford/Chilliwack	83.6%	78.9%	4.7	\$184.60	\$129.24	42.8%	\$154.36	\$102.00	51.3%
Kamloops	88.0%	87.9%	0.2	\$178.36	\$138.60	28.7%	\$157.01	\$121.77	28.9%
Kelowna	82.1%	83.7%	-1.6	\$266.14	\$255.54	4.1%	\$188.60	\$213.90	2.2%
Penticton	78.8%	87.3%	-8.6	\$270.20	\$246.65	9.5%	\$212.85	\$215.42	-1.2%
Prince George	75.5%	74.8%	0.7	\$137.97	\$118.35	16.6%	\$104.14	\$88.53	17.6%
Other B.C. Communities	74.3%	71.2%	3.0	\$188.17	\$164.49	14.4%	\$139.72	\$117.14	19.3%
Northwest Territories	36.0%	40.1%	-4.1	\$155.27	\$132.85	16.9%	\$55.89	\$53.24	5.0%
Yukon	78.6%	52.2%	26.4	\$206.51	\$135.88	52.0%	\$162.29	\$70.95	128.7%
CANADA	75.9%	54.6%	21.2	\$210.08	\$147.72	42.2%	\$159.42	\$80.71	97.5%

* Based on the operating results of 252,936 rooms (unweighted data)

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Report of rooms operations by location

SEVEN MONTHS ENDED JULY 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
ATLANTIC CANADA	53.5%	27.8%	25.7	\$145.40	\$102.48	41.9%	\$77.76	\$28.51	172.7%
Newfoundland	51.9%	27.8%	24.1	\$136.50	\$95.75	42.6%	\$70.84	\$26.62	166.1%
St. John's	51.8%	25.9%	25.9	\$137.56	\$91.02	51.1%	\$71.31	\$23.59	202.4%
Prince Edward Island	52.4%	23.5%	29.0	\$168.68	\$113.69	48.4%	\$88.46	\$26.67	231.7%
Nova Scotia	58.3%	29.4%	28.9	\$151.79	\$98.95	53.4%	\$88.44	\$29.04	204.5%
Halifax/Dartmouth	60.5%	26.7%	33.9	\$159.89	\$95.38	67.6%	\$96.74	\$25.42	280.6%
Other Nova Scotia	53.2%	35.7%	17.6	\$131.19	\$105.19	24.7%	\$69.86	\$37.53	86.1%
New Brunswick	49.3%	26.9%	22.5	\$136.40	\$106.37	28.2%	\$67.31	\$28.56	135.7%
Moncton	48.2%	26.2%	22.0	\$134.64	\$101.53	32.6%	\$64.85	\$26.61	143.7%
Other New Brunswick	50.0%	27.2%	22.8	\$137.34	\$108.95	26.1%	\$68.69	\$29.64	131.7%
CENTRAL CANADA	56.8%	32.3%	24.5	\$172.98	\$119.66	44.6%	\$98.28	\$38.61	154.5%
Quebec	52.6%	26.2%	26.3	\$193.12	\$143.19	34.9%	\$101.54	\$37.58	170.2%
Greater Quebec City	49.0%	23.0%	25.9	\$201.86	\$138.52	45.7%	\$98.86	\$31.91	209.8%
Other Quebec	50.4%	34.5%	15.9	\$175.96	\$147.28	19.5%	\$88.69	\$50.85	74.4%
Greater Montreal	54.8%	23.2%	31.6	\$198.41	\$141.28	40.4%	\$108.69	\$32.73	232.1%
Downtown Montreal	48.2%	13.9%	34.3	\$238.04	\$149.27	59.5%	\$114.70	\$20.69	454.5%
Montreal Airport/Laval	68.2%	37.3%	30.9	\$155.60	\$144.94	7.4%	\$106.12	\$54.01	96.5%
Ontario	58.3%	34.3%	23.9	\$166.70	\$113.57	46.8%	\$97.13	\$39.00	149.0%
Greater Toronto Area (GTA)	62.1%	34.1%	28.1	\$183.35	\$113.53	61.5%	\$113.91	\$38.66	194.6%
Downtown Toronto	55.9%	15.4%	40.5	\$266.01	\$156.06	70.5%	\$148.82	\$24.08	517.9%
Toronto Airport	69.4%	43.9%	25.5	\$149.84	\$136.01	10.2%	\$104.04	\$59.73	74.2%
GTA West	62.9%	38.4%	24.5	\$140.19	\$95.50	46.8%	\$88.17	\$36.70	140.3%
GTA East/North	66.2%	49.4%	16.8	\$141.27	\$94.01	50.3%	\$93.54	\$46.47	101.3%
Eastern Ontario	54.0%	38.3%	15.7	\$141.95	\$115.05	23.4%	\$76.68	\$44.11	73.9%
Kingston	52.1%	32.7%	19.4	\$155.10	\$113.00	37.3%	\$80.78	\$36.92	118.8%
Other Eastern Ontario	54.9%	41.1%	13.8	\$136.32	\$115.83	17.7%	\$74.83	\$47.56	57.3%
Ottawa	55.0%	29.9%	25.1	\$166.11	\$114.92	44.5%	\$91.36	\$34.40	165.6%
Downtown Ottawa	49.4%	24.0%	25.4	\$191.24	\$126.65	51.0%	\$94.44	\$30.38	210.9%
Ottawa West	62.4%	38.8%	23.6	\$145.35	\$104.87	38.6%	\$90.65	\$40.65	123.0%
Ottawa East	58.9%	33.1%	25.8	\$136.62	\$107.37	27.2%	\$80.49	\$35.53	126.6%
Southern Ontario	54.9%	31.1%	23.7	\$154.64	\$104.15	48.5%	\$84.82	\$32.43	161.5%
London	61.8%	39.1%	22.7	\$124.77	\$84.92	46.9%	\$77.08	\$33.17	132.4%
Windsor	49.4%	37.6%	11.8	\$123.27	\$98.38	25.3%	\$60.85	\$36.98	64.6%
Kitchener/Waterloo/Cambridge/Guelph	59.1%	33.0%	26.1	\$133.34	\$91.86	45.2%	\$78.76	\$30.32	159.8%
Hamilton/Brantford	67.4%	42.9%	24.5	\$137.88	\$103.07	33.8%	\$92.98	\$44.25	110.1%
Niagara Falls	48.6%	20.0%	28.6	\$197.48	\$133.05	48.4%	\$96.01	\$26.64	260.3%
Other Niagara Region	54.2%	33.9%	20.3	\$147.59	\$98.70	49.5%	\$80.05	\$33.48	139.1%
Other Southern Ontario	56.8%	40.2%	16.6	\$127.79	\$98.80	29.3%	\$72.61	\$39.76	82.6%
Central Ontario	51.2%	37.6%	13.6	\$173.46	\$143.23	21.1%	\$88.86	\$53.88	64.9%
North Eastern Ontario	57.9%	40.6%	17.3	\$127.89	\$107.19	19.3%	\$74.10	\$43.52	70.3%
North Bay	60.0%	38.8%	21.1	\$117.65	\$96.02	22.5%	\$70.56	\$37.30	89.2%
Sudbury	55.2%	39.9%	15.2	\$128.99	\$106.26	21.4%	\$71.16	\$42.45	67.6%
North Central Ontario									
Sault Ste. Marie	59.6%	35.1%	24.4	\$118.01	\$100.55	17.4%	\$70.30	\$35.32	99.0%
North Western Ontario	71.6%	51.4%	20.1	\$147.88	\$126.33	17.1%	\$105.85	\$64.99	62.9%
Thunder Bay	69.8%	48.0%	21.8	\$147.84	\$123.11	20.1%	\$103.21	\$59.14	74.5%

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Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
WESTERN CANADA	57.9%	35.1%	22.7	\$171.15	\$128.53	33.2%	\$99.03	\$45.13	119.4%
Manitoba	58.3%	32.1%	26.2	\$130.97	\$111.58	17.4%	\$76.37	\$35.87	112.9%
Winnipeg	59.7%	29.2%	30.5	\$134.63	\$109.51	22.9%	\$80.36	\$31.99	151.2%
Brandon	55.7%	32.1%	23.6	\$111.90	\$95.82	16.8%	\$62.28	\$30.75	102.5%
Other Manitoba	55.1%	42.1%	13.0	\$128.88	\$123.84	4.1%	\$71.03	\$52.13	36.3%
Saskatchewan	52.0%	33.2%	18.7	\$120.82	\$102.25	18.2%	\$62.79	\$33.99	84.7%
Regina	49.9%	27.3%	22.6	\$118.97	\$91.93	29.4%	\$59.38	\$25.11	136.5%
Saskatoon	54.0%	31.8%	22.2	\$125.73	\$104.69	20.1%	\$67.93	\$33.30	104.0%
Other Saskatchewan	51.4%	38.8%	12.6	\$117.30	\$105.56	11.1%	\$60.34	\$40.95	47.3%
Alberta (excl. Alta Resorts)	51.9%	30.1%	21.9	\$130.04	\$104.09	24.9%	\$67.52	\$31.30	115.8%
Calgary	55.7%	25.7%	30.0	\$153.69	\$112.72	36.3%	\$85.60	\$28.93	195.9%
Calgary Airport	60.7%	29.2%	31.5	\$131.89	\$105.69	24.8%	\$80.08	\$30.89	159.2%
Downtown Calgary	48.8%	16.4%	32.4	\$199.42	\$141.20	41.2%	\$97.36	\$23.14	320.8%
Calgary Northwest	61.7%	40.7%	21.0	\$126.29	\$95.47	32.3%	\$77.91	\$38.84	100.6%
Calgary South	55.4%	28.2%	27.2	\$140.67	\$109.34	28.7%	\$77.92	\$30.86	152.5%
Edmonton	50.1%	28.0%	22.1	\$121.02	\$92.72	30.5%	\$60.67	\$26.00	133.4%
Downtown Edmonton	44.1%	17.3%	26.7	\$162.41	\$123.17	31.9%	\$71.56	\$21.33	235.5%
Edmonton South	50.9%	31.6%	19.3	\$105.56	\$84.83	24.4%	\$53.71	\$26.81	100.4%
Edmonton West	53.8%	30.3%	23.6	\$122.03	\$93.80	30.1%	\$65.70	\$28.40	131.3%
Other Alberta	50.6%	34.4%	16.2	\$118.71	\$105.99	12.0%	\$60.11	\$36.49	64.7%
Lethbridge	53.5%	28.8%	24.6	\$116.98	\$94.94	23.2%	\$62.53	\$27.35	128.6%
Red Deer	45.8%	26.2%	19.7	\$105.85	\$89.53	18.2%	\$48.51	\$23.42	107.2%
Other Alberta Communities	50.2%	36.1%	14.1	\$121.19	\$108.92	11.3%	\$60.85	\$39.37	54.6%
Alberta Resorts	57.2%	32.2%	25.0	\$378.06	\$258.01	46.5%	\$216.11	\$82.98	160.4%
British Columbia	65.6%	41.7%	24.0	\$206.66	\$146.27	41.3%	\$135.65	\$60.96	122.5%
Greater Vancouver	69.1%	38.2%	30.9	\$229.51	\$153.62	49.4%	\$158.66	\$58.76	170.0%
Airport (Richmond)	72.6%	53.5%	19.1	\$197.32	\$165.72	19.1%	\$143.22	\$88.70	61.5%
Downtown Vancouver	66.8%	27.0%	39.8	\$271.90	\$176.37	54.2%	\$181.56	\$47.58	281.6%
Langley/Surrey	74.3%	52.2%	22.1	\$163.10	\$111.21	46.7%	\$121.14	\$58.02	108.8%
Other Vancouver	68.3%	45.3%	23.0	\$186.02	\$122.12	52.3%	\$127.01	\$55.33	129.6%
Vancouver Island	68.3%	45.2%	23.1	\$212.00	\$151.94	39.5%	\$144.81	\$68.69	110.8%
Campbell River	80.6%	61.7%	18.9	\$143.41	\$119.90	19.6%	\$115.56	\$73.96	56.2%
Greater Victoria	67.4%	40.1%	27.2	\$223.56	\$145.91	53.2%	\$150.60	\$58.54	157.3%
Nanaimo	66.0%	42.2%	23.8	\$169.88	\$135.03	25.8%	\$112.20	\$56.98	96.9%
Parksville/Qualicum Beach	70.2%	53.2%	17.0	\$198.07	\$173.25	14.3%	\$138.97	\$92.10	50.9%
Other Vancouver Island	68.0%	54.4%	13.7	\$230.79	\$172.78	33.6%	\$156.98	\$93.91	67.2%
Whistler Resort Area	60.9%	26.1%	34.8	\$370.78	\$262.88	41.0%	\$225.79	\$68.71	228.6%
Other British Columbia	61.6%	46.5%	15.1	\$153.66	\$128.66	19.4%	\$94.67	\$59.89	58.1%
Abbotsford/Chilliwack	77.5%	56.2%	21.3	\$143.64	\$97.96	46.6%	\$111.27	\$55.01	102.3%
Kamloops	75.1%	51.7%	23.4	\$138.31	\$106.98	29.3%	\$103.92	\$55.30	87.9%
Kelowna	62.4%	44.2%	18.2	\$180.67	\$159.12	13.5%	\$112.74	\$70.34	60.3%
Penticton	50.5%	36.5%	14.0	\$178.91	\$164.50	8.8%	\$90.40	\$60.05	50.5%
Prince George	64.8%	47.1%	17.7	\$128.56	\$111.18	15.6%	\$83.26	\$52.38	59.0%
Other B.C. Communities	57.2%	45.6%	11.6	\$153.96	\$131.15	17.4%	\$88.07	\$59.86	47.1%
Northwest Territories	37.8%	37.7%	0.2	\$166.56	\$146.27	13.9%	\$62.99	\$55.08	14.4%
Yukon	51.4%	33.8%	17.5	\$173.09	\$120.81	43.3%	\$88.90	\$40.89	117.4%
CANADA	57.1%	33.3%	23.8	\$170.22	\$123.01	38.4%	\$97.11	\$40.94	137.2%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
MONTH OF JULY 2022*

ATLANTIC							CENTRAL					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	**Point Change	2022	2021	Variance
Property Size												
Under 50 rooms	83.1%	45.5%	37.6	\$146.25	\$117.29	24.7%	74.1%	66.5%	7.5	\$174.50	\$136.85	27.5%
50-75 rooms	82.2%	55.0%	27.2	\$150.56	\$111.42	35.1%	77.0%	68.6%	8.4	\$161.98	\$126.32	28.2%
76-125 rooms	85.6%	57.6%	28.0	\$173.27	\$114.99	50.7%	79.0%	62.9%	16.1	\$176.69	\$127.09	39.0%
126-200 rooms	85.0%	47.8%	37.2	\$185.71	\$122.52	51.6%	77.5%	54.2%	23.3	\$190.56	\$129.43	47.2%
201-500 rooms	81.5%	42.4%	39.1	\$215.87	\$133.77	61.4%	73.2%	42.9%	30.4	\$242.13	\$173.43	39.6%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	75.5%	35.7%	39.9	\$301.69	\$181.86	65.9%
Total	84.1%	51.3%	32.8	\$181.18	\$119.51	51.6%	76.4%	53.0%	23.3	\$211.04	\$141.98	48.6%
Property Type												
Limited Service	84.3%	55.9%	28.4	\$166.04	\$116.04	43.1%	78.0%	63.5%	14.5	\$163.15	\$118.80	37.3%
Full Service	83.1%	45.0%	38.1	\$189.05	\$115.02	64.4%	74.9%	44.3%	30.6	\$234.65	\$147.45	59.1%
Suite Hotel	92.0%	64.8%	27.2	\$205.26	\$117.97	74.0%	83.7%	63.0%	20.6	\$211.22	\$135.64	55.7%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	65.9%	61.6%	4.3	\$310.49	\$308.42	0.7%
Total	84.1%	51.3%	32.8	\$181.18	\$119.51	51.6%	76.4%	53.0%	23.3	\$211.04	\$141.98	48.6%
Price Level												
Budget	76.4%	46.9%	29.5	\$140.02	\$104.61	33.8%	72.2%	59.8%	12.4	\$142.25	\$106.91	33.1%
Mid-Price	84.9%	51.4%	33.6	\$183.41	\$118.24	55.1%	78.2%	55.2%	23.1	\$193.24	\$130.17	48.5%
Upscale	86.2%	63.0%	23.2	\$240.54	\$185.11	29.9%	71.3%	38.9%	32.4	\$345.43	\$253.79	36.1%
Total	84.1%	51.3%	32.8	\$181.18	\$119.51	51.6%	76.4%	53.0%	23.3	\$211.04	\$141.98	48.6%
WESTERN							CANADA					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	**Point Change	2022	2021	Variance
Property Size												
Under 50 rooms	70.8%	61.8%	9.0	\$146.98	\$124.91	17.7%	72.4%	62.8%	9.6	\$157.02	\$129.14	21.6%
50-75 rooms	75.1%	65.1%	10.0	\$175.37	\$145.40	20.6%	76.5%	65.4%	11.1	\$167.51	\$134.90	24.2%
76-125 rooms	75.6%	63.6%	12.0	\$174.33	\$140.51	24.1%	77.9%	62.8%	15.1	\$175.20	\$132.96	31.8%
126-200 rooms	72.7%	55.1%	17.7	\$196.73	\$146.54	34.3%	76.0%	54.0%	22.0	\$192.71	\$136.83	40.8%
201-500 rooms	71.6%	47.3%	24.3	\$264.94	\$192.64	37.5%	73.0%	44.9%	28.1	\$250.31	\$180.26	38.9%
Over 500 rooms	82.5%	35.8%	46.8	\$481.12	\$322.59	49.1%	77.3%	35.7%	41.6	\$349.83	\$219.72	59.2%
Total	74.0%	56.7%	17.3	\$214.40	\$157.07	36.5%	75.9%	54.6%	21.2	\$210.08	\$147.72	42.2%
Property Type												
Limited Service	73.2%	61.1%	12.1	\$155.77	\$126.03	23.6%	76.1%	61.5%	14.5	\$159.79	\$122.33	30.6%
Full Service	73.7%	50.4%	23.3	\$230.36	\$158.58	45.3%	75.0%	46.9%	28.0	\$229.41	\$150.30	52.6%
Suite Hotel	81.4%	65.6%	15.8	\$213.15	\$144.42	47.6%	83.3%	64.0%	19.3	\$211.56	\$137.84	53.5%
Resort	76.5%	62.8%	13.7	\$450.55	\$332.29	35.6%	73.4%	62.1%	11.3	\$400.32	\$321.03	24.7%
Total	74.0%	56.7%	17.3	\$214.40	\$157.07	36.5%	75.9%	54.6%	21.2	\$210.08	\$147.72	42.2%
Price Level												
Budget	70.1%	58.3%	11.8	\$145.29	\$120.24	20.8%	71.3%	58.2%	13.1	\$143.70	\$114.02	26.0%
Mid-Price	75.2%	59.0%	16.3	\$189.23	\$144.67	30.8%	77.5%	56.6%	20.9	\$190.54	\$136.11	40.0%
Upscale	72.5%	43.5%	29.0	\$420.73	\$301.88	39.4%	72.1%	41.4%	30.7	\$377.16	\$274.79	37.3%
Total	74.0%	56.7%	17.3	\$214.40	\$157.07	36.5%	75.9%	54.6%	21.2	\$210.08	\$147.72	42.2%

* Based on the operating results of 252,936 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
SEVEN MONTHS ENDED JULY 2022

ATLANTIC							CENTRAL						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
Property Size													
Under 50 rooms	47.3%	23.4%	23.9	\$129.49	\$105.34	22.9%	55.0%	38.2%	16.8	\$140.79	\$111.00	26.8%	
50-75 rooms	51.3%	31.0%	20.2	\$124.13	\$97.03	27.9%	58.7%	43.2%	15.5	\$133.64	\$105.99	26.1%	
76-125 rooms	56.0%	31.4%	24.6	\$137.60	\$100.09	37.5%	61.4%	40.2%	21.2	\$144.88	\$110.08	31.6%	
126-200 rooms	55.6%	26.5%	29.1	\$149.94	\$105.96	41.5%	58.3%	34.4%	23.9	\$157.65	\$112.91	39.6%	
201-500 rooms	48.2%	21.3%	27.0	\$171.92	\$108.72	58.1%	52.9%	24.7%	28.2	\$204.23	\$146.64	39.3%	
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	52.1%	16.6%	35.4	\$243.76	\$146.96	65.9%	
Total	53.5%	27.8%	25.7	\$145.40	\$102.48	41.9%	56.8%	32.3%	24.5	\$172.98	\$119.66	44.6%	
Property Type													
Limited Service	54.5%	30.8%	23.7	\$135.21	\$101.32	33.4%	59.7%	40.3%	19.4	\$133.32	\$102.59	30.0%	
Full Service	51.6%	23.2%	28.4	\$151.45	\$99.30	52.5%	54.5%	25.5%	29.0	\$194.04	\$128.59	50.9%	
Suite Hotel	65.3%	40.6%	24.7	\$161.79	\$102.05	58.5%	66.6%	45.1%	21.5	\$169.65	\$116.43	45.7%	
Resort	N/A	N/A	N/A	N/A	N/A	N/A	42.8%	25.2%	17.6	\$266.90	\$253.16	5.4%	
Total	53.5%	27.8%	25.7	\$145.40	\$102.48	41.9%	56.8%	32.3%	24.5	\$172.98	\$119.66	44.6%	
Price Level													
Budget	43.5%	26.2%	17.3	\$115.33	\$89.88	28.3%	52.6%	36.9%	15.7	\$114.49	\$91.89	24.6%	
Mid-Price	54.9%	28.0%	26.9	\$146.86	\$101.89	44.1%	59.3%	35.1%	24.2	\$158.75	\$114.41	38.8%	
Upscale	47.4%	28.1%	19.4	\$188.12	\$156.22	20.4%	48.8%	16.3%	32.5	\$295.17	\$215.19	37.2%	
Total	53.5%	27.8%	25.7	\$145.40	\$102.48	41.9%	56.8%	32.3%	24.5	\$172.98	\$119.66	44.6%	
WESTERN							CANADA						
	Occupancy Percentage			Average Daily Rates				Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance		2022	2021	**Point Change	2022	2021	Variance
Property Size													
Under 50 rooms	53.1%	41.2%	11.9	\$122.55	\$104.46	17.3%	53.5%	39.5%	14.0	\$129.36	\$106.65	21.3%	
50-75 rooms	59.1%	42.1%	17.1	\$138.10	\$112.56	22.7%	58.2%	41.4%	16.8	\$135.18	\$108.82	24.2%	
76-125 rooms	60.0%	40.2%	19.8	\$143.36	\$115.89	23.7%	60.2%	39.4%	20.8	\$143.51	\$112.37	27.7%	
126-200 rooms	57.7%	34.4%	23.3	\$159.61	\$125.34	27.3%	57.8%	33.7%	24.1	\$157.86	\$118.31	33.4%	
201-500 rooms	55.2%	27.3%	27.9	\$213.24	\$161.27	32.2%	53.6%	25.7%	27.9	\$206.57	\$151.73	36.1%	
Over 500 rooms	58.6%	16.5%	42.1	\$361.46	\$279.75	29.2%	53.7%	16.6%	37.1	\$276.15	\$183.15	50.8%	
Total	57.9%	35.1%	22.7	\$171.15	\$128.53	33.2%	57.1%	33.3%	23.8	\$170.22	\$123.01	38.4%	
Property Type													
Limited Service	57.7%	39.7%	17.9	\$128.70	\$106.37	21.0%	58.2%	39.1%	19.0	\$131.11	\$104.51	25.4%	
Full Service	56.9%	30.1%	26.8	\$184.59	\$135.47	36.3%	55.3%	27.3%	27.9	\$187.23	\$130.12	43.9%	
Suite Hotel	66.2%	41.2%	25.0	\$170.26	\$122.11	39.4%	66.4%	43.6%	22.8	\$169.51	\$117.63	44.1%	
Resort	59.3%	33.9%	25.4	\$336.88	\$246.83	36.5%	53.3%	31.3%	22.1	\$314.54	\$246.49	27.6%	
Total	57.9%	35.1%	22.7	\$171.15	\$128.53	33.2%	57.1%	33.3%	23.8	\$170.22	\$123.01	38.4%	
Price Level													
Budget	55.6%	40.0%	15.6	\$116.97	\$99.09	18.0%	53.7%	38.0%	15.7	\$115.89	\$95.92	20.8%	
Mid-Price	58.9%	36.1%	22.8	\$153.96	\$121.80	26.4%	58.8%	35.0%	23.8	\$155.62	\$117.05	32.9%	
Upscale	54.9%	24.0%	30.9	\$327.07	\$240.67	35.9%	51.5%	20.0%	31.5	\$308.71	\$227.49	35.7%	
Total	57.9%	35.1%	22.7	\$171.15	\$128.53	33.2%	57.1%	33.3%	23.8	\$170.22	\$123.01	38.4%	

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