



TRENDS IN THE CANADIAN
HOTEL INDUSTRY

National Market Report

JUNE 2022

Report of rooms operations by location

MONTH OF JUNE 2022*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
ATLANTIC CANADA	73.3%	26.9%	46.4	\$157.57	\$99.57	58.3%	\$115.43	\$26.78	331.0%
Newfoundland	81.0%	30.9%	50.1	\$156.48	\$92.33	69.5%	\$126.78	\$28.54	344.2%
St. John's	82.2%	28.7%	53.5	\$159.06	\$87.22	82.4%	\$130.70	\$25.00	422.8%
Prince Edward Island	77.1%	14.6%	62.5	\$178.82	\$106.56	67.8%	\$137.84	\$15.55	786.2%
Nova Scotia	77.8%	25.6%	52.2	\$166.93	\$94.40	76.8%	\$129.89	\$24.20	436.9%
Halifax/Dartmouth	83.3%	21.7%	61.6	\$179.18	\$88.64	102.1%	\$149.31	\$19.24	675.9%
Other Nova Scotia	66.0%	34.5%	31.5	\$133.92	\$102.62	30.5%	\$88.45	\$35.43	149.7%
New Brunswick	64.4%	28.5%	36.0	\$140.94	\$105.79	33.2%	\$90.80	\$30.12	201.5%
Moncton	60.5%	23.3%	37.1	\$131.33	\$97.96	34.1%	\$79.39	\$22.86	247.2%
Other New Brunswick	66.7%	31.4%	35.3	\$145.87	\$109.09	33.7%	\$97.26	\$34.23	184.2%
CENTRAL CANADA	75.1%	36.4%	38.7	\$201.71	\$121.02	66.7%	\$151.55	\$44.03	244.2%
Quebec	71.7%	31.3%	40.3	\$229.65	\$142.85	60.8%	\$164.57	\$44.73	267.9%
Greater Quebec City	68.1%	28.5%	39.6	\$212.54	\$127.42	66.8%	\$144.76	\$36.37	298.0%
Other Quebec	61.7%	41.9%	19.8	\$172.67	\$142.41	21.3%	\$106.58	\$59.71	78.5%
Greater Montreal	77.6%	27.1%	50.5	\$255.82	\$147.70	73.2%	\$198.53	\$40.01	396.2%
Downtown Montreal	73.7%	15.1%	58.6	\$310.41	\$145.16	113.8%	\$228.86	\$21.98	941.0%
Montreal Airport/Laval	87.6%	47.4%	40.2	\$184.71	\$160.15	15.3%	\$161.88	\$75.93	113.2%
Ontario	76.3%	38.2%	38.1	\$192.42	\$114.77	67.7%	\$146.79	\$43.83	234.9%
Greater Toronto Area (GTA)	84.1%	36.6%	47.4	\$224.45	\$117.38	91.2%	\$188.66	\$42.99	338.9%
Downtown Toronto	82.9%	16.9%	66.0	\$333.71	\$161.90	106.1%	\$276.63	\$27.28	913.8%
Toronto Airport	88.6%	47.8%	40.8	\$179.67	\$140.92	27.5%	\$159.10	\$67.34	136.3%
GTA West	84.1%	40.3%	43.8	\$158.84	\$101.31	56.8%	\$133.55	\$40.83	227.1%
GTA East/North	82.7%	53.7%	29.1	\$157.21	\$93.69	67.8%	\$130.08	\$50.28	158.7%
Eastern Ontario	70.4%	43.4%	27.0	\$155.07	\$114.59	35.3%	\$109.11	\$49.69	119.6%
Kingston	72.8%	37.2%	35.6	\$182.21	\$114.21	59.5%	\$132.67	\$42.45	212.5%
Other Eastern Ontario	69.4%	46.2%	23.2	\$144.04	\$114.73	25.5%	\$99.98	\$53.04	88.5%
Ottawa	73.2%	32.8%	40.4	\$183.59	\$113.62	61.6%	\$134.42	\$37.27	260.6%
Downtown Ottawa	72.9%	24.2%	48.7	\$211.31	\$126.54	67.0%	\$154.02	\$30.56	403.9%
Ottawa West	74.5%	44.5%	30.0	\$157.96	\$103.55	52.5%	\$117.68	\$46.08	155.4%
Ottawa East	71.1%	43.4%	27.7	\$144.52	\$107.57	34.4%	\$102.74	\$46.70	120.0%
Southern Ontario	69.9%	33.8%	36.1	\$163.76	\$102.61	59.6%	\$114.53	\$34.70	230.1%
London	76.6%	42.3%	34.3	\$134.30	\$84.47	59.0%	\$102.89	\$35.75	187.8%
Windsor	61.9%	37.7%	24.2	\$130.23	\$97.15	34.0%	\$80.60	\$36.59	120.3%
Kitchener/Waterloo/Cambridge/Guelph	70.9%	33.6%	37.3	\$142.01	\$92.18	54.1%	\$100.68	\$30.99	224.9%
Hamilton/Brantford	78.2%	48.3%	29.8	\$146.33	\$103.02	42.0%	\$114.39	\$49.80	129.7%
Niagara Falls	68.6%	23.1%	45.4	\$200.97	\$122.85	63.6%	\$137.81	\$28.43	384.8%
Other Niagara Region	66.1%	37.2%	28.9	\$159.99	\$102.05	56.8%	\$105.79	\$38.00	178.4%
Other Southern Ontario	66.7%	43.4%	23.3	\$134.37	\$100.00	34.4%	\$89.57	\$43.40	106.4%
Central Ontario	66.7%	47.1%	19.6	\$174.53	\$142.26	22.7%	\$116.35	\$66.97	73.7%
North Eastern Ontario	65.8%	49.9%	15.9	\$136.44	\$105.95	28.8%	\$89.85	\$52.88	69.9%
North Bay	69.7%	51.0%	18.6	\$125.22	\$94.48	32.5%	\$87.23	\$48.20	81.0%
Sudbury	65.8%	47.4%	18.3	\$133.79	\$100.72	32.8%	\$88.02	\$47.78	84.2%
North Central Ontario	74.3%	42.9%	31.3	\$125.27	\$99.13	26.4%	\$93.05	\$42.57	118.6%
Sault Ste. Marie	74.3%	42.9%	31.3	\$125.27	\$99.13	26.4%	\$93.05	\$42.57	118.6%
North Western Ontario	83.9%	60.6%	23.3	\$161.78	\$130.27	24.2%	\$135.69	\$78.89	72.0%
Thunder Bay	83.0%	56.0%	27.1	\$161.97	\$122.28	32.5%	\$134.50	\$68.44	96.5%

* Based on the operating results of 251,858 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations by location

MONTH OF JUNE 2022*

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
WESTERN CANADA	68.7%	39.1%	29.6	\$190.24	\$130.04	46.3%	\$130.68	\$50.83	157.1%
Manitoba	74.0%	31.7%	42.4	\$137.42	\$109.48	25.5%	\$101.76	\$34.68	193.4%
Winnipeg	77.7%	27.7%	50.0	\$142.37	\$104.81	35.8%	\$110.67	\$29.02	281.3%
Brandon	64.0%	36.2%	27.9	\$112.85	\$92.42	22.1%	\$72.28	\$33.44	116.1%
Other Manitoba	67.4%	42.2%	25.2	\$132.13	\$128.54	2.8%	\$89.04	\$54.26	64.1%
Saskatchewan	61.8%	38.9%	22.9	\$125.73	\$102.22	23.0%	\$77.68	\$39.74	95.5%
Regina	62.7%	30.2%	32.5	\$130.94	\$91.80	42.6%	\$82.15	\$27.76	195.9%
Saskatoon	62.4%	35.6%	26.8	\$128.64	\$105.80	21.6%	\$80.30	\$37.68	113.1%
Other Saskatchewan	60.6%	47.8%	12.8	\$119.53	\$104.29	14.6%	\$72.42	\$49.83	45.3%
Alberta (excl. Alta Resorts)	60.6%	33.3%	27.4	\$135.43	\$102.03	32.7%	\$82.13	\$33.93	142.1%
Calgary	72.2%	27.6%	44.5	\$158.64	\$108.48	46.2%	\$114.51	\$29.99	281.9%
Calgary Airport	76.8%	32.3%	44.6	\$132.43	\$103.67	27.7%	\$101.74	\$33.45	204.1%
Downtown Calgary	68.6%	17.0%	51.5	\$205.99	\$134.95	52.7%	\$141.26	\$22.98	514.8%
Calgary Northwest	76.8%	40.8%	36.0	\$131.60	\$85.83	53.3%	\$101.01	\$35.01	188.5%
Calgary South	67.0%	31.5%	35.4	\$141.86	\$105.93	33.9%	\$95.01	\$33.41	184.4%
Edmonton	54.7%	30.9%	23.8	\$128.54	\$91.28	40.8%	\$70.32	\$28.24	149.1%
Downtown Edmonton	51.5%	18.4%	33.1	\$182.76	\$117.72	55.2%	\$94.21	\$21.68	334.5%
Edmonton South	55.1%	34.4%	20.7	\$111.06	\$83.76	32.6%	\$61.22	\$28.82	112.5%
Edmonton West	56.4%	34.8%	21.6	\$124.06	\$93.64	32.5%	\$70.00	\$32.59	114.8%
Other Alberta	57.0%	38.6%	18.4	\$120.38	\$104.80	14.9%	\$68.63	\$40.43	69.8%
Lethbridge	52.5%	30.8%	21.8	\$115.97	\$93.07	24.6%	\$60.94	\$28.62	112.9%
Red Deer	50.3%	29.9%	20.4	\$103.90	\$88.40	17.5%	\$52.26	\$26.42	97.8%
Other Alberta Communities	56.8%	40.3%	16.5	\$124.14	\$107.66	15.3%	\$70.55	\$43.40	62.6%
Alberta Resorts	73.3%	30.6%	42.7	\$471.83	\$274.89	71.6%	\$345.90	\$84.05	311.5%
British Columbia	77.5%	47.2%	30.3	\$234.78	\$150.95	55.5%	\$182.06	\$71.31	155.3%
Greater Vancouver	84.8%	44.3%	40.5	\$278.63	\$161.42	72.6%	\$236.42	\$71.58	230.3%
Airport (Richmond)	85.5%	68.3%	17.2	\$233.15	\$169.86	37.3%	\$199.35	\$115.95	71.9%
Downtown Vancouver	85.1%	31.2%	54.0	\$331.00	\$184.72	79.2%	\$281.83	\$57.58	389.4%
Langley/Surrey	85.9%	56.6%	29.4	\$191.01	\$115.35	65.6%	\$164.09	\$65.24	151.5%
Other Vancouver	81.8%	48.3%	33.5	\$221.04	\$129.32	70.9%	\$180.81	\$62.44	189.6%
Vancouver Island	78.7%	46.8%	31.9	\$254.17	\$166.91	52.3%	\$200.00	\$78.13	156.0%
Campbell River	92.9%	66.9%	26.1	\$165.75	\$130.25	27.3%	\$154.05	\$87.08	76.9%
Greater Victoria	78.9%	38.7%	40.2	\$273.10	\$165.02	65.5%	\$215.43	\$63.87	237.3%
Nanaimo	77.5%	48.8%	28.7	\$182.06	\$133.34	36.5%	\$141.03	\$65.03	116.9%
Parksville/Qualicum Beach	76.5%	59.7%	16.9	\$217.09	\$183.17	18.5%	\$166.11	\$109.27	52.0%
Other Vancouver Island	75.7%	59.7%	16.1	\$291.56	\$189.08	54.2%	\$220.77	\$112.79	95.7%
Whistler Resort Area	60.0%	25.7%	34.2	\$281.31	\$224.61	25.2%	\$168.67	\$57.80	191.8%
Other British Columbia	71.5%	53.8%	17.7	\$165.25	\$131.91	25.3%	\$118.17	\$70.92	66.6%
Abbotsford/Chilliwack	83.8%	59.7%	24.1	\$158.64	\$101.36	56.5%	\$132.89	\$60.48	119.7%
Kamloops	84.1%	59.4%	24.6	\$156.84	\$106.79	46.9%	\$131.84	\$63.45	107.8%
Kelowna	76.1%	53.4%	22.8	\$209.48	\$162.27	29.1%	\$159.46	\$86.60	84.1%
Penticton	70.0%	45.4%	24.6	\$197.87	\$168.64	17.3%	\$138.58	\$76.64	80.8%
Prince George	75.5%	52.6%	22.9	\$131.82	\$112.15	17.5%	\$99.51	\$59.00	68.7%
Other B.C. Communities	65.6%	52.9%	12.7	\$157.56	\$133.97	17.6%	\$103.44	\$70.88	45.9%
Northwest Territories	50.0%	44.6%	5.4	\$163.41	\$147.71	10.6%	\$81.76	\$65.87	24.1%
Yukon	70.4%	35.1%	35.2	\$204.89	\$134.26	52.6%	\$144.17	\$47.15	205.7%
CANADA	72.0%	36.9%	35.1	\$193.34	\$124.33	55.5%	\$139.26	\$45.92	203.2%

* Based on the operating results of 251,858 rooms (unweighted data)

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Report of rooms operations by location

SIX MONTHS ENDED JUNE 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
ATLANTIC CANADA	48.2%	23.7%	24.5	\$134.54	\$95.93	40.3%	\$64.79	\$22.69	185.5%
Newfoundland	46.3%	23.7%	22.6	\$127.51	\$91.33	39.6%	\$58.98	\$21.64	172.5%
St. John's	46.1%	22.2%	23.9	\$128.11	\$86.96	47.3%	\$59.08	\$19.34	205.5%
Prince Edward Island	44.5%	18.5%	26.0	\$143.90	\$96.86	48.6%	\$64.03	\$17.94	256.9%
Nova Scotia	53.7%	25.7%	28.0	\$140.59	\$94.20	49.2%	\$75.49	\$24.22	211.7%
Halifax/Dartmouth	56.0%	23.0%	33.0	\$147.34	\$90.62	62.6%	\$82.45	\$20.84	295.5%
Other Nova Scotia	48.6%	32.1%	16.5	\$123.01	\$100.24	22.7%	\$59.77	\$32.17	85.8%
New Brunswick	43.7%	22.3%	21.4	\$126.85	\$98.65	28.6%	\$55.43	\$21.98	152.2%
Moncton	42.5%	21.5%	21.0	\$125.56	\$92.86	35.2%	\$53.35	\$19.93	167.7%
Other New Brunswick	44.4%	22.7%	21.6	\$127.54	\$101.68	25.4%	\$56.60	\$23.11	144.9%
CENTRAL CANADA	53.4%	28.6%	24.8	\$163.61	\$112.41	45.6%	\$87.45	\$32.18	171.8%
Quebec	48.5%	21.8%	26.7	\$182.64	\$132.72	37.6%	\$88.61	\$28.89	206.7%
Greater Quebec City	43.6%	17.2%	26.4	\$181.71	\$118.34	53.5%	\$79.16	\$20.34	289.2%
Other Quebec	47.2%	28.7%	18.6	\$171.11	\$133.71	28.0%	\$80.80	\$38.32	110.9%
Greater Montreal	50.7%	19.8%	30.9	\$187.94	\$135.54	38.7%	\$95.24	\$26.80	255.4%
Downtown Montreal	43.4%	10.2%	33.2	\$224.79	\$136.49	64.7%	\$97.65	\$13.95	600.2%
Montreal Airport/Laval	65.3%	34.3%	31.0	\$150.38	\$143.20	5.0%	\$98.14	\$49.11	99.8%
Ontario	55.1%	31.0%	24.2	\$157.84	\$107.60	46.7%	\$87.02	\$33.31	161.2%
Greater Toronto Area (GTA)	59.1%	32.0%	27.1	\$173.66	\$111.17	56.2%	\$102.65	\$35.57	188.6%
Downtown Toronto	52.7%	12.9%	39.8	\$253.16	\$147.79	71.3%	\$133.50	\$19.13	597.7%
Toronto Airport	66.8%	43.1%	23.7	\$142.58	\$137.13	4.0%	\$95.23	\$59.10	61.1%
GTA West	59.7%	36.4%	23.3	\$132.53	\$94.44	40.3%	\$79.11	\$34.38	130.1%
GTA East/North	63.4%	47.0%	16.5	\$133.70	\$92.26	44.9%	\$84.81	\$43.32	95.8%
Eastern Ontario	50.2%	33.5%	16.7	\$132.57	\$106.31	24.7%	\$66.50	\$35.58	86.9%
Kingston	48.9%	27.9%	21.0	\$144.42	\$99.44	45.2%	\$70.64	\$27.73	154.7%
Other Eastern Ontario	50.7%	36.2%	14.6	\$127.36	\$108.87	17.0%	\$64.61	\$39.37	64.1%
Ottawa	52.3%	26.4%	25.9	\$162.66	\$109.57	48.4%	\$85.04	\$28.90	194.3%
Downtown Ottawa	46.3%	20.5%	25.8	\$188.59	\$119.01	58.5%	\$87.32	\$24.36	258.4%
Ottawa West	59.9%	35.2%	24.7	\$141.87	\$101.71	39.5%	\$84.98	\$35.76	137.6%
Ottawa East	56.8%	29.6%	27.2	\$133.46	\$104.57	27.6%	\$75.79	\$30.95	144.8%
Southern Ontario	51.6%	27.4%	24.2	\$143.95	\$95.68	50.5%	\$74.25	\$26.23	183.0%
London	59.9%	36.7%	23.1	\$122.42	\$83.03	47.4%	\$73.29	\$30.50	140.3%
Windsor	48.5%	35.0%	13.5	\$121.74	\$98.34	23.8%	\$59.07	\$34.44	71.5%
Kitchener/Waterloo/Cambridge/Guelph	57.1%	30.9%	26.3	\$131.25	\$89.73	46.3%	\$75.01	\$27.69	170.9%
Hamilton/Brantford	65.7%	40.4%	25.3	\$135.13	\$101.69	32.9%	\$88.81	\$41.11	116.0%
Niagara Falls	43.2%	13.9%	29.3	\$175.43	\$108.62	61.5%	\$75.78	\$15.08	402.4%
Other Niagara Region	50.6%	30.8%	19.8	\$137.18	\$90.10	52.3%	\$69.43	\$27.78	149.9%
Other Southern Ontario	55.1%	38.2%	16.9	\$124.79	\$96.57	29.2%	\$68.76	\$36.92	86.2%
Central Ontario	47.5%	31.8%	15.7	\$159.29	\$119.22	33.6%	\$75.72	\$37.97	99.4%
North Eastern Ontario	55.6%	35.5%	20.1	\$125.17	\$104.95	19.3%	\$69.58	\$37.23	86.9%
North Bay	56.7%	32.3%	24.4	\$113.44	\$91.55	23.9%	\$64.35	\$29.56	117.7%
Sudbury	52.1%	34.7%	17.4	\$125.79	\$104.43	20.5%	\$65.51	\$36.19	81.0%
North Central Ontario	55.2%	28.5%	26.8	\$112.06	\$94.39	18.7%	\$61.90	\$26.86	130.5%
Sault Ste. Marie	55.2%	28.5%	26.8	\$112.06	\$94.39	18.7%	\$61.90	\$26.86	130.5%
North Western Ontario	69.2%	45.9%	23.2	\$142.85	\$123.06	16.1%	\$98.80	\$56.54	74.7%
Thunder Bay	67.1%	42.2%	24.8	\$142.52	\$120.26	18.5%	\$95.56	\$50.81	88.1%

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Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
WESTERN CANADA	55.1%	31.4%	23.7	\$161.18	\$119.62	34.7%	\$88.79	\$37.54	136.5%
Manitoba	54.9%	29.0%	25.9	\$129.12	\$110.04	17.3%	\$70.91	\$31.90	122.3%
Winnipeg	56.3%	26.3%	30.0	\$132.99	\$109.50	21.5%	\$74.91	\$28.79	160.2%
Brandon	52.0%	28.0%	24.1	\$110.29	\$92.63	19.1%	\$57.39	\$25.91	121.5%
Other Manitoba	51.7%	38.7%	13.0	\$125.95	\$119.02	5.8%	\$65.15	\$46.09	41.4%
Saskatchewan	50.1%	30.4%	19.6	\$119.35	\$100.58	18.7%	\$59.76	\$30.61	95.2%
Regina	48.1%	24.9%	23.2	\$117.85	\$89.74	31.3%	\$56.73	\$22.37	153.6%
Saskatoon	52.1%	29.0%	23.1	\$123.92	\$103.18	20.1%	\$64.61	\$29.97	115.6%
Other Saskatchewan	49.4%	35.7%	13.7	\$115.88	\$104.02	11.4%	\$57.28	\$37.12	54.3%
Alberta (excl. Alta Resorts)	49.1%	26.6%	22.5	\$123.71	\$100.57	23.0%	\$60.72	\$26.78	126.8%
Calgary	51.0%	21.1%	29.9	\$138.69	\$105.20	31.8%	\$70.71	\$22.22	218.3%
Calgary Airport	56.1%	24.6%	31.4	\$120.76	\$102.14	18.2%	\$67.72	\$25.17	169.1%
Downtown Calgary	44.1%	12.0%	32.1	\$177.34	\$128.67	37.8%	\$78.14	\$15.38	408.1%
Calgary Northwest	57.0%	36.3%	20.7	\$113.43	\$88.33	28.4%	\$64.70	\$32.06	101.8%
Calgary South	50.5%	23.4%	27.2	\$129.23	\$102.16	26.5%	\$65.33	\$23.89	173.4%
Edmonton	48.1%	25.2%	23.0	\$119.47	\$90.63	31.8%	\$57.48	\$22.80	152.2%
Downtown Edmonton	42.8%	14.9%	27.8	\$161.99	\$122.66	32.1%	\$69.28	\$18.32	278.1%
Edmonton South	48.8%	28.9%	19.9	\$103.87	\$83.84	23.9%	\$50.73	\$24.24	109.3%
Edmonton West	51.2%	26.6%	24.6	\$119.74	\$89.57	33.7%	\$61.33	\$23.82	157.5%
Other Alberta	48.5%	31.4%	17.1	\$115.99	\$103.85	11.7%	\$56.23	\$32.57	72.6%
Lethbridge	51.8%	24.3%	27.6	\$115.88	\$92.12	25.8%	\$60.08	\$22.38	168.5%
Red Deer	43.2%	23.2%	20.0	\$104.47	\$87.97	18.8%	\$45.18	\$20.44	121.0%
Other Alberta Communities	48.3%	33.3%	15.1	\$118.19	\$106.66	10.8%	\$57.14	\$35.48	61.1%
Alberta Resorts	53.1%	28.4%	24.7	\$326.63	\$223.37	46.2%	\$173.54	\$63.50	173.3%
British Columbia	62.9%	37.3%	25.6	\$193.52	\$132.40	46.2%	\$121.74	\$49.34	146.8%
Greater Vancouver	66.1%	34.9%	31.2	\$212.43	\$144.59	46.9%	\$140.47	\$50.52	178.1%
Airport (Richmond)	70.1%	51.8%	18.4	\$183.67	\$160.70	14.3%	\$128.78	\$83.17	54.8%
Downtown Vancouver	63.3%	23.0%	40.3	\$250.16	\$164.40	52.2%	\$158.23	\$37.75	319.1%
Langley/Surrey	72.4%	49.0%	23.4	\$155.21	\$104.49	48.5%	\$112.45	\$51.24	119.5%
Other Vancouver	65.4%	42.4%	23.1	\$175.14	\$114.40	53.1%	\$114.60	\$48.47	136.4%
Vancouver Island	65.8%	40.0%	25.7	\$194.81	\$127.89	52.3%	\$128.10	\$51.19	150.2%
Campbell River	79.5%	56.6%	22.9	\$133.21	\$105.29	26.5%	\$105.92	\$59.62	77.6%
Greater Victoria	64.8%	35.3%	29.5	\$206.24	\$122.43	68.5%	\$133.62	\$43.16	209.6%
Nanaimo	62.9%	36.1%	26.8	\$158.80	\$123.64	28.4%	\$99.87	\$44.60	124.0%
Parksville/Qualicum Beach	67.7%	47.2%	20.5	\$173.43	\$139.94	23.9%	\$117.48	\$66.09	77.8%
Other Vancouver Island	65.6%	49.0%	16.5	\$211.63	\$143.42	47.6%	\$138.79	\$70.34	97.3%
Whistler Resort Area	60.2%	20.4%	39.8	\$375.04	\$256.56	46.2%	\$225.80	\$52.25	332.1%
Other British Columbia	58.8%	41.4%	17.4	\$143.52	\$114.12	25.8%	\$84.42	\$47.22	78.8%
Abbotsford/Chilliwack	76.4%	52.7%	23.7	\$135.76	\$90.89	49.4%	\$103.70	\$47.92	116.4%
Kamloops	73.0%	45.6%	27.4	\$130.35	\$96.65	34.9%	\$95.17	\$44.03	116.1%
Kelowna	59.2%	37.3%	21.9	\$161.17	\$121.07	33.1%	\$95.34	\$45.12	111.3%
Penticton	45.7%	27.8%	17.9	\$151.87	\$120.30	26.2%	\$69.36	\$33.44	107.4%
Prince George	62.9%	42.3%	20.6	\$126.62	\$108.97	16.2%	\$79.67	\$46.10	72.8%
Other B.C. Communities	54.2%	41.2%	13.0	\$145.73	\$121.11	20.3%	\$79.00	\$49.88	58.4%
Northwest Territories	38.1%	37.3%	0.8	\$168.39	\$148.33	13.5%	\$64.21	\$55.34	16.0%
Yukon	46.6%	30.5%	16.1	\$163.31	\$116.15	40.6%	\$76.15	\$35.46	114.8%
CANADA	53.8%	29.6%	24.3	\$160.55	\$115.05	39.6%	\$86.40	\$34.01	154.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level
MONTH OF JUNE 2022*

ATLANTIC							CENTRAL					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	**Point Change	2022	2021	Variance
Property Size												
Under 50 rooms	70.6%	24.6%	46.0	\$134.47	\$97.68	37.7%	67.9%	40.7%	27.2	\$151.97	\$114.37	32.9%
50-75 rooms	67.1%	31.6%	35.5	\$127.06	\$95.85	32.6%	70.6%	49.7%	20.9	\$145.76	\$108.26	34.6%
76-125 rooms	72.7%	32.5%	40.2	\$146.87	\$96.05	52.9%	76.4%	46.4%	30.0	\$158.99	\$112.10	41.8%
126-200 rooms	74.3%	22.7%	51.6	\$161.06	\$102.12	57.7%	75.7%	37.5%	38.2	\$181.88	\$115.76	57.1%
201-500 rooms	77.5%	19.5%	58.0	\$192.09	\$110.42	74.0%	74.8%	27.6%	47.2	\$237.86	\$148.40	60.3%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	77.1%	19.0%	58.0	\$296.28	\$137.89	114.9%
Total	73.3%	26.9%	46.4	\$157.57	\$99.57	58.3%	75.1%	36.4%	38.7	\$201.71	\$121.02	66.7%
Property Type												
Limited Service	70.8%	32.8%	38.0	\$141.72	\$98.32	44.1%	73.6%	46.0%	27.6	\$146.72	\$104.48	40.4%
Full Service	75.3%	19.7%	55.6	\$167.68	\$93.00	80.3%	76.2%	28.6%	47.6	\$232.32	\$130.15	78.5%
Suite Hotel	83.3%	37.4%	45.9	\$177.25	\$97.18	82.4%	82.5%	48.9%	33.6	\$194.64	\$117.35	65.9%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	54.9%	29.9%	24.9	\$253.16	\$240.46	5.3%
Total	73.3%	26.9%	46.4	\$157.57	\$99.57	58.3%	75.1%	36.4%	38.7	\$201.71	\$121.02	66.7%
Price Level												
Budget	57.2%	25.2%	32.0	\$116.95	\$88.45	32.2%	64.5%	38.9%	25.7	\$124.96	\$97.91	27.6%
Mid-Price	75.3%	26.9%	48.4	\$159.93	\$97.78	63.6%	77.4%	39.8%	37.6	\$182.29	\$114.95	58.6%
Upscale	70.4%	31.7%	38.6	\$196.94	\$169.97	15.9%	73.0%	19.9%	53.2	\$340.07	\$207.61	63.8%
Total	73.3%	26.9%	46.4	\$157.57	\$99.57	58.3%	75.1%	36.4%	38.7	\$201.71	\$121.02	66.7%
WESTERN							CANADA					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	**Point Change	2022	2021	Variance
Property Size												
Under 50 rooms	61.5%	43.4%	18.1	\$128.21	\$105.09	22.0%	64.2%	41.8%	22.3	\$137.43	\$108.11	27.1%
50-75 rooms	68.5%	46.1%	22.4	\$153.74	\$115.02	33.7%	69.2%	46.0%	23.2	\$148.07	\$110.93	33.5%
76-125 rooms	69.4%	45.5%	23.9	\$155.93	\$117.89	32.3%	72.5%	44.7%	27.8	\$156.43	\$114.04	37.2%
126-200 rooms	67.8%	37.5%	30.3	\$174.46	\$126.94	37.4%	72.1%	36.2%	35.9	\$176.80	\$120.30	47.0%
201-500 rooms	68.1%	30.9%	37.2	\$234.03	\$161.73	44.7%	71.9%	28.6%	43.4	\$233.20	\$153.31	52.1%
Over 500 rooms	78.7%	18.8%	60.0	\$412.40	\$269.51	53.0%	77.5%	18.9%	58.5	\$325.94	\$172.88	88.5%
Total	68.7%	39.1%	29.6	\$190.24	\$130.04	46.3%	72.0%	36.9%	35.1	\$193.34	\$124.33	55.5%
Property Type												
Limited Service	66.8%	44.8%	22.0	\$137.91	\$107.08	28.8%	69.8%	44.2%	25.7	\$141.92	\$105.44	34.6%
Full Service	69.6%	33.5%	36.1	\$209.26	\$138.24	51.4%	73.4%	30.1%	43.3	\$218.59	\$132.28	65.2%
Suite Hotel	76.4%	45.2%	31.1	\$185.40	\$121.25	52.9%	80.5%	47.2%	33.3	\$190.87	\$117.89	61.9%
Resort	69.4%	35.3%	34.1	\$372.97	\$258.14	44.5%	64.5%	33.4%	31.1	\$332.40	\$250.92	32.5%
Total	68.7%	39.1%	29.6	\$190.24	\$130.04	46.3%	72.0%	36.9%	35.1	\$193.34	\$124.33	55.5%
Price Level												
Budget	63.7%	44.2%	19.5	\$128.59	\$102.35	25.6%	63.6%	40.9%	22.7	\$126.48	\$100.14	26.3%
Mid-Price	69.6%	40.4%	29.2	\$169.25	\$122.66	38.0%	73.7%	38.9%	34.8	\$174.73	\$117.57	48.6%
Upscale	69.8%	26.0%	43.8	\$357.38	\$246.74	44.8%	71.5%	22.8%	48.7	\$345.37	\$226.68	52.4%
Total	68.7%	39.1%	29.6	\$190.24	\$130.04	46.3%	72.0%	36.9%	35.1	\$193.34	\$124.33	55.5%

* Based on the operating results of 251,858 rooms (unweighted data)

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Regional report of rooms operations by property size, type and price level

SIX MONTHS ENDED JUNE 2022

ATLANTIC							CENTRAL					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	**Point Change	2022	2021	Variance
Property Size												
Under 50 rooms	41.3%	19.0%	22.3	\$123.86	\$99.68	24.3%	51.6%	32.9%	18.7	\$131.42	\$101.27	29.8%
50-75 rooms	45.8%	27.0%	18.9	\$115.82	\$92.03	25.8%	55.5%	38.8%	16.7	\$126.84	\$99.74	27.2%
76-125 rooms	50.8%	26.7%	24.1	\$127.11	\$94.37	34.7%	58.3%	36.3%	22.0	\$137.42	\$104.97	30.9%
126-200 rooms	50.4%	22.6%	27.8	\$139.28	\$99.53	39.9%	55.0%	31.0%	24.1	\$149.74	\$107.85	38.8%
201-500 rooms	42.7%	17.6%	25.0	\$157.82	\$98.27	60.6%	49.4%	21.5%	27.9	\$194.72	\$137.21	41.9%
Over 500 rooms	N/A	N/A	N/A	N/A	N/A	N/A	48.0%	13.3%	34.8	\$228.04	\$130.30	75.0%
Total	48.2%	23.7%	24.5	\$134.54	\$95.93	40.3%	53.4%	28.6%	24.8	\$163.61	\$112.41	45.6%
Property Type												
Limited Service	49.4%	26.5%	22.8	\$126.08	\$96.00	31.3%	56.5%	36.3%	20.2	\$126.15	\$97.65	29.2%
Full Service	46.2%	19.3%	26.9	\$139.93	\$92.68	51.0%	50.9%	22.2%	28.7	\$183.75	\$121.99	50.6%
Suite Hotel	60.7%	36.5%	24.2	\$150.50	\$97.21	54.8%	63.8%	42.0%	21.8	\$160.59	\$111.44	44.1%
Resort	N/A	N/A	N/A	N/A	N/A	N/A	39.0%	18.1%	20.9	\$254.58	\$216.61	17.5%
Total	48.2%	23.7%	24.5	\$134.54	\$95.93	40.3%	53.4%	28.6%	24.8	\$163.61	\$112.41	45.6%
Price Level												
Budget	37.8%	22.6%	15.2	\$106.73	\$84.61	26.1%	49.2%	32.8%	16.3	\$107.53	\$87.05	23.5%
Mid-Price	49.7%	23.8%	25.8	\$135.96	\$95.60	42.2%	56.1%	31.7%	24.4	\$150.48	\$109.61	37.3%
Upscale	41.1%	22.2%	18.9	\$170.20	\$142.44	19.5%	44.9%	12.4%	32.6	\$281.17	\$193.74	45.1%
Total	48.2%	23.7%	24.5	\$134.54	\$95.93	40.3%	53.4%	28.6%	24.8	\$163.61	\$112.41	45.6%
WESTERN							CANADA					
	Occupancy Percentage			Average Daily Rates			Occupancy Percentage			Average Daily Rates		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	**Point Change	2022	2021	Variance
Property Size												
Under 50 rooms	50.1%	37.6%	12.6	\$116.65	\$98.52	18.4%	50.3%	35.3%	15.0	\$122.18	\$99.41	22.9%
50-75 rooms	56.4%	38.2%	18.2	\$129.56	\$103.13	25.6%	55.1%	37.3%	17.7	\$127.41	\$101.01	26.1%
76-125 rooms	57.3%	36.1%	21.2	\$136.38	\$108.32	25.9%	57.2%	35.4%	21.8	\$136.08	\$106.00	28.4%
126-200 rooms	55.1%	30.9%	24.2	\$151.15	\$118.89	27.1%	54.7%	30.2%	24.4	\$149.52	\$112.56	32.8%
201-500 rooms	52.4%	23.8%	28.5	\$201.12	\$150.41	33.7%	50.3%	22.3%	28.0	\$195.76	\$141.68	38.2%
Over 500 rooms	54.5%	13.2%	41.3	\$330.41	\$259.83	27.2%	49.6%	13.2%	36.4	\$256.41	\$165.81	54.6%
Total	55.1%	31.4%	23.7	\$161.18	\$119.62	34.7%	53.8%	29.6%	24.3	\$160.55	\$115.05	39.6%
Property Type												
Limited Service	55.0%	36.0%	19.0	\$122.53	\$100.59	21.8%	55.1%	35.2%	19.8	\$124.27	\$99.11	25.4%
Full Service	54.0%	26.6%	27.4	\$173.92	\$127.94	35.9%	51.9%	23.9%	28.0	\$176.77	\$123.21	43.5%
Suite Hotel	63.5%	37.0%	26.6	\$160.74	\$115.35	39.4%	63.6%	40.1%	23.5	\$160.21	\$112.07	43.0%
Resort	56.3%	28.9%	27.4	\$310.28	\$214.59	44.6%	49.8%	25.6%	24.2	\$292.80	\$213.40	37.2%
Total	55.1%	31.4%	23.7	\$161.18	\$119.62	34.7%	53.8%	29.6%	24.3	\$160.55	\$115.05	39.6%
Price Level												
Budget	53.2%	36.9%	16.3	\$110.88	\$93.37	18.8%	50.7%	34.4%	16.2	\$109.37	\$90.62	20.7%
Mid-Price	56.1%	32.2%	24.0	\$145.84	\$114.60	27.3%	55.5%	31.2%	24.3	\$147.23	\$111.05	32.6%
Upscale	51.9%	20.6%	31.3	\$304.42	\$217.79	39.8%	48.0%	16.2%	31.7	\$290.80	\$206.21	41.0%
Total	55.1%	31.4%	23.7	\$161.18	\$119.62	34.7%	53.8%	29.6%	24.3	\$160.55	\$115.05	39.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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