

Report of rooms operations for RTO 9

MONTH OF MARCH 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	49.0%	29.6%	19.4	\$130.67	\$104.08	25.5%	\$64.01	\$30.82	107.7%
Gananoque	28.6%	20.7%	7.9	\$111.15	\$105.08	5.8%	\$31.84	\$21.75	46.4%
Brockville	38.4%	32.5%	5.9	\$109.40	\$93.80	16.6%	\$42.04	\$30.49	37.9%
Bay of Quinte (Quinte West, Belleville, Napanee)	48.6%	44.7%	3.9	\$111.23	\$105.33	5.6%	\$54.09	\$47.11	14.8%
Cornwall Kemptville	61.1%	50.5%	10.6	\$118.38	\$109.26	8.3%	\$72.37	\$55.16	31.2%
TOTAL RTO 9	47.7%	35.6%	12.1	\$122.70	\$105.63	16.2%	\$58.56	\$37.62	55.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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Report of rooms operations for RTO 9

THREE MONTHS ENDED MARCH 2022

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2022	2021	**Point Change	2022	2021	Variance	2022	2021	Variance
Kingston	35.9%	27.7%	8.2	\$122.31	\$92.38	32.4%	\$43.89	\$25.55	71.7%
Gananoque	22.2%	16.0%	6.2	\$103.51	\$95.80	8.0%	\$22.96	\$15.32	49.9%
Brockville	32.1%	27.8%	4.3	\$109.38	\$93.12	17.5%	\$35.07	\$25.91	35.4%
Bay of Quinte (Quinte West, Belleville, Napanee)	38.5%	36.5%	2.0	\$104.32	\$104.94	-0.6%	\$40.16	\$38.29	4.9%
Cornwall Kemptville	50.4%	45.8%	4.6	\$114.69	\$108.66	5.5%	\$57.77	\$49.82	16.0%
TOTAL RTO 9	36.8%	31.3%	5.5	\$115.68	\$99.30	16.5%	\$42.55	\$31.13	36.7%

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