

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

CBRE HOTELS

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF SEPTEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	74.7%	41.1%	33.6	\$159.03	\$132.83	19.7%	\$118.79	\$54.58	117.6%
GANANOQUE	63.5%	33.3%	30.2	\$136.83	\$115.57	18.4%	\$86.88	\$38.50	125.7%
BROCKVILLE	63.4%	51.6%	11.8	\$117.10	\$105.09	11.4%	\$74.20	\$54.23	36.8%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	74.4%	62.5%	11.9	\$133.79	\$129.62	3.2%	\$99.50	\$81.03	22.8%
CORNWALL KEMPTVILLE	82.5%	65.2%	17.3	\$129.91	\$104.29	24.6%	\$107.14	\$68.02	57.5%
TOTAL RTO 9	73.4%	49.4%	24.0	\$146.24	\$127.17	15.0%	\$107.30	\$62.88	70.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 NINE MONTHS ENDED SEPTEMBER 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	42.7%	38.0%	4.7	\$134.94	\$120.27	12.2%	\$57.69	\$45.73	26.2%
GANANOQUE	41.6%	32.3%	9.3	\$132.62	\$104.75	26.6%	\$55.19	\$33.80	63.3%
BROCKVILLE	40.8%	41.0%	-0.2	\$103.92	\$103.87	0.0%	\$42.38	\$42.62	-0.6%
BAY OF QUINTE (QUINTE WEST, BELLEVILLE, NAPANEE)	54.0%	52.4%	1.6	\$130.79	\$124.49	5.1%	\$70.68	\$65.22	8.4%
CORNWALL KEMPTVILLE	57.2%	47.8%	9.5	\$116.71	\$104.73	11.4%	\$66.80	\$50.03	33.5%
TOTAL RTO 9	46.9%	43.0%	3.9	\$130.12	\$118.94	9.4%	\$61.04	\$51.14	19.4%

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