

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF MAY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	23.8%	22.2%	1.7	\$101.27	\$82.45	22.8%	\$24.14	\$18.27	32.1%
GANANOQUE	22.7%	16.7%	6.0	\$99.68	\$96.25	3.6%	\$22.61	\$16.09	40.5%
BROCKVILLE	28.6%	28.5%	0.1	\$89.23	\$91.80	-2.8%	\$25.50	\$26.17	-2.6%
TRENTON   BELLEVILLE   NAPANEE	40.3%	26.9%	13.4	\$109.71	\$105.60	3.9%	\$44.18	\$28.44	55.3%
CORNWALL   KEMPTVILLE	40.6%	29.1%	11.5	\$102.67	\$97.11	5.7%	\$41.70	\$28.25	47.6%
TOTAL RTO 9	30.4%	25.2%	5.2	\$103.27	\$95.01	8.7%	\$31.38	\$23.95	31.0%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 FIVE MONTHS ENDED MAY 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	26.1%	37.0%	-10.9	\$95.30	\$118.16	-19.3%	\$24.87	\$43.74	-43.1%
GANANOQUE	17.3%	25.5%	-8.2	\$101.65	\$90.12	12.8%	\$17.57	\$23.02	-23.7%
BROCKVILLE	29.0%	35.9%	-6.9	\$92.31	\$104.37	-11.6%	\$26.73	\$37.42	-28.6%
TRENTON   BELLEVILLE   NAPANEE	37.8%	43.0%	-5.2	\$107.55	\$116.15	-7.4%	\$40.63	\$49.95	-18.7%
CORNWALL   KEMPTVILLE	43.0%	40.4%	2.6	\$110.73	\$106.81	3.7%	\$47.66	\$43.10	10.6%
TOTAL RTO 9	30.8%	38.3%	-7.5	\$101.65	\$114.39	-11.1%	\$31.33	\$43.85	-28.6%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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