

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF APRIL 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	23.4%	18.1%	5.4	\$99.71	\$79.78	25.0%	\$23.37	\$14.40	62.3%
GANANOQUE	15.5%	13.2%	2.3	\$118.76	\$90.15	31.7%	\$18.38	\$11.91	54.3%
BROCKVILLE	32.7%	23.9%	8.8	\$93.05	\$90.96	2.3%	\$30.45	\$21.70	40.3%
TRENTON BELLEVILLE NAPANEE	39.1%	29.9%	9.2	\$112.48	\$111.69	0.7%	\$43.93	\$33.37	31.6%
CORNWALL KEMPTVILLE	37.1%	24.4%	12.7	\$127.52	\$96.74	31.8%	\$47.35	\$23.65	100.2%
TOTAL RTO 9	29.6%	23.3%	6.3	\$107.46	\$97.45	10.3%	\$31.85	\$22.68	40.4%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 FOUR MONTHS ENDED APRIL 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	26.7%	39.3%	-12.6	\$93.93	\$121.27	-22.5%	\$25.06	\$47.67	-47.4%
GANANOQUE	15.8%	27.1%	-11.3	\$102.40	\$89.44	14.5%	\$16.22	\$24.26	-33.1%
BROCKVILLE	29.1%	37.7%	-8.6	\$93.10	\$106.80	-12.8%	\$27.05	\$40.31	-32.9%
TRENTON BELLEVILLE NAPANEE	37.1%	47.1%	-10.0	\$106.94	\$117.69	-9.1%	\$39.71	\$55.46	-28.4%
CORNWALL KEMPTVILLE	43.7%	43.4%	0.3	\$112.67	\$108.58	3.8%	\$49.20	\$47.13	4.4%
TOTAL RTO 9	30.9%	41.0%	-10.1	\$101.24	\$116.83	-13.3%	\$31.32	\$47.93	-34.7%

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