

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF MARCH 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	29.6%	33.8%	-4.2	\$104.08	\$128.64	-19.1%	\$30.82	\$43.47	-29.1%
GANANOQUE	20.7%	28.4%	-7.7	\$105.08	\$92.66	13.4%	\$21.75	\$26.30	-17.3%
BROCKVILLE	32.5%	36.7%	-4.2	\$93.80	\$101.86	-7.9%	\$30.49	\$37.37	-18.4%
TRENTON BELLEVILLE NAPANEE	44.7%	51.8%	-7.1	\$105.33	\$117.05	-10.0%	\$47.11	\$60.59	-22.2%
CORNWALL KEMPTVILLE	50.5%	40.0%	10.5	\$109.26	\$104.35	4.7%	\$55.16	\$41.73	32.2%
TOTAL RTO 9	35.6%	39.0%	-3.4	\$105.63	\$118.85	-11.1%	\$37.62	\$46.38	-18.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 THREE MONTHS ENDED MARCH 2021

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2021	2020	**Point Change	2021	2020	Variance	2021	2020	Variance
KINGSTON	27.7%	43.4%	-15.7	\$92.38	\$124.62	-25.9%	\$25.59	\$54.14	-52.7%
GANANOQUE	16.0%	30.0%	-14.0	\$95.80	\$89.38	7.2%	\$15.32	\$26.83	-42.9%
BROCKVILLE	27.8%	42.3%	-14.5	\$93.12	\$109.74	-15.1%	\$25.91	\$46.44	-44.2%
TRENTON BELLEVILLE NAPANEE	36.5%	52.8%	-16.3	\$104.94	\$118.81	-11.7%	\$38.29	\$62.75	-39.0%
CORNWALL KEMPTVILLE	45.8%	50.1%	-4.3	\$108.66	\$110.62	-1.8%	\$49.82	\$55.47	-10.2%
TOTAL RTO 9	31.4%	45.6%	-14.2	\$99.30	\$119.37	-16.8%	\$31.15	\$54.43	-42.8%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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