

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF NOVEMBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	32.9%	56.5%	-23.6	\$101.82	\$129.19	-21.2%	\$33.47	\$73.01	-54.2%
GANANOQUE	27.3%	33.9%	-6.6	\$77.34	\$97.22	-20.4%	\$21.10	\$33.00	-36.1%
BROCKVILLE	35.8%	60.3%	-24.5	\$98.45	\$114.11	-13.7%	\$35.28	\$68.83	-48.7%
TRENTON   BELLEVILLE   NAPANEE	43.6%	51.2%	-7.6	\$106.83	\$122.83	-13.0%	\$46.59	\$62.85	-25.9%
CORNWALL   KEMPTVILLE	63.0%	76.3%	-13.3	\$100.31	\$115.60	-13.2%	\$63.24	\$88.23	-28.3%
TOTAL RTO 9	38.6%	55.5%	-16.9	\$104.43	\$124.27	-16.0%	\$40.36	\$69.00	-41.5%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 ELEVEN MONTHS ENDED NOVEMBER 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	36.9%	65.0%	-28.1	\$118.01	\$141.11	-16.4%	\$43.51	\$91.74	-52.6%
GANANOQUE	30.2%	54.6%	-24.4	\$102.28	\$124.99	-18.2%	\$30.91	\$68.20	-54.7%
BROCKVILLE	40.9%	65.9%	-25.0	\$103.52	\$115.20	-10.1%	\$42.32	\$75.97	-44.3%
TRENTON   BELLEVILLE   NAPANEE	51.2%	59.9%	-8.7	\$122.28	\$130.81	-6.5%	\$62.61	\$78.41	-20.2%
CORNWALL   KEMPTVILLE	52.5%	68.5%	-16.0	\$103.60	\$122.12	-15.2%	\$54.43	\$83.65	-34.9%
TOTAL RTO 9	42.4%	63.4%	-21.0	\$117.12	\$134.56	-13.0%	\$49.61	\$85.31	-41.8%

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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