

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF AUGUST 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	52.4%	89.4%	-37.0	\$132.37	\$170.52	-22.4%	\$69.38	\$152.48	-54.5%
GANANOQUE	59.5%	89.3%	-29.8	\$121.61	\$165.54	-26.5%	\$72.37	\$147.76	-51.0%
BROCKVILLE	74.1%	91.9%	-17.8	\$104.02	\$124.54	-16.5%	\$77.12	\$114.50	-32.6%
TRENTON   BELLEVILLE   NAPANEE	79.4%	86.8%	-7.4	\$145.18	\$147.17	-1.4%	\$115.31	\$127.79	-9.8%
CORNWALL   KEMPTVILLE	66.3%	92.5%	-26.2	\$104.26	\$140.87	-26.0%	\$69.12	\$130.31	-47.0%
<b>TOTAL RTO 9</b>	<b>62.5%</b>	<b>89.2%</b>	<b>-26.7</b>	<b>\$132.94</b>	<b>\$158.60</b>	<b>-16.2%</b>	<b>\$83.13</b>	<b>\$141.42</b>	<b>-41.2%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 EIGHT MONTHS ENDED AUGUST 2020

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2020	2019	**Point Change	2020	2019	Variance	2020	2019	Variance
KINGSTON	37.6%	64.5%	-26.8	\$118.34	\$141.35	-16.3%	\$44.55	\$91.13	-51.1%
GANANOQUE	32.1%	53.4%	-21.3	\$102.85	\$131.15	-21.6%	\$33.01	\$69.99	-52.8%
BROCKVILLE	39.7%	63.3%	-23.6	\$103.68	\$116.21	-10.8%	\$41.19	\$73.56	-44.0%
TRENTON   BELLEVILLE   NAPANEE	51.1%	60.1%	-9.0	\$123.69	\$131.76	-6.1%	\$63.21	\$79.23	-20.2%
CORNWALL   KEMPTVILLE	46.3%	62.5%	-16.2	\$104.31	\$120.61	-13.5%	\$48.29	\$75.36	-35.9%
<b>TOTAL RTO 9</b>	<b>42.3%</b>	<b>62.4%</b>	<b>-20.1</b>	<b>\$117.59</b>	<b>\$135.52</b>	<b>-13.2%</b>	<b>\$49.78</b>	<b>\$84.56</b>	<b>-41.1%</b>

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