

# TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF DECEMBER 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	40.7%	47.0%	-6.3	\$117.15	\$115.08	1.8%	\$47.62	\$54.12	-12.0%
GANANOQUE	31.8%	30.9%	0.9	\$88.70	\$88.94	-0.3%	\$28.21	\$27.50	2.6%
BROCKVILLE	42.5%	38.4%	4.1	\$108.60	\$106.74	1.7%	\$46.15	\$40.97	12.6%
TRENTON   BELLEVILLE   NAPANEE	38.8%	36.7%	2.1	\$113.59	\$121.56	-6.6%	\$44.08	\$44.65	-1.3%
CORNWALL   KEMPTVILLE	44.6%	42.1%	2.5	\$122.55	\$108.38	13.1%	\$54.69	\$45.59	20.0%
<b>TOTAL RTO 9</b>	<b>40.5%</b>	<b>42.5%</b>	<b>-2.0</b>	<b>\$115.86</b>	<b>\$115.19</b>	<b>0.6%</b>	<b>\$46.93</b>	<b>\$49.01</b>	<b>-4.2%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 TWELVE MONTHS ENDED DECEMBER 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	62.9%	66.3%	-3.4	\$139.80	\$136.82	2.2%	\$87.99	\$90.68	-3.0%
GANANOQUE	52.8%	51.6%	1.2	\$123.30	\$122.48	0.7%	\$65.12	\$63.23	3.0%
BROCKVILLE	63.9%	64.1%	-0.2	\$114.82	\$115.78	-0.8%	\$73.43	\$74.26	-1.1%
TRENTON   BELLEVILLE   NAPANEE	58.1%	63.5%	-5.4	\$129.79	\$131.45	-1.3%	\$75.36	\$83.48	-9.7%
CORNWALL   KEMPTVILLE	65.1%	59.1%	6.0	\$120.46	\$115.63	4.2%	\$78.46	\$68.36	14.8%
<b>TOTAL RTO 9</b>	<b>61.4%</b>	<b>63.8%</b>	<b>-2.4</b>	<b>\$133.43</b>	<b>\$132.25</b>	<b>0.9%</b>	<b>\$81.99</b>	<b>\$84.39</b>	<b>-2.8%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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