

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF NOVEMBER 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	56.5%	62.4%	-5.9	\$129.19	\$128.52	0.5%	\$73.01	\$80.20	-9.0%
GANANOQUE	33.9%	29.2%	4.7	\$97.22	\$95.51	1.8%	\$33.00	\$27.93	18.2%
BROCKVILLE	60.3%	51.3%	9.0	\$114.11	\$111.81	2.1%	\$68.83	\$57.31	20.1%
TRENTON BELLEVILLE NAPANEE	51.2%	57.3%	-6.1	\$122.83	\$129.76	-5.3%	\$62.85	\$74.34	-15.5%
CORNWALL KEMPTVILLE	70.5%	56.5%	14.0	\$113.54	\$113.78	-0.2%	\$80.01	\$64.31	24.4%
TOTAL RTO 9	55.5%	57.3%	-1.8	\$124.07	\$126.13	-1.6%	\$68.89	\$72.29	-4.7%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 ELEVEN MONTHS ENDED NOVEMBER 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	65.0%	68.0%	-3.0	\$141.11	\$138.19	2.1%	\$91.74	\$94.02	-2.4%
GANANOQUE	54.6%	53.4%	1.2	\$124.99	\$124.10	0.7%	\$68.20	\$66.21	3.0%
BROCKVILLE	65.9%	66.8%	-0.9	\$115.20	\$116.31	-1.0%	\$75.97	\$77.67	-2.2%
TRENTON BELLEVILLE NAPANEE	59.9%	66.2%	-6.3	\$130.81	\$131.99	-0.9%	\$78.41	\$87.33	-10.2%
CORNWALL KEMPTVILLE	67.1%	60.6%	6.5	\$120.33	\$116.06	3.7%	\$80.69	\$70.33	14.7%
TOTAL RTO 9	63.4%	65.8%	-2.4	\$134.48	\$133.27	0.9%	\$85.26	\$87.68	-2.8%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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