

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JULY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	79.3%	81.7%	-2.4	\$153.96	\$153.96	0.0%	\$122.05	\$125.73	-2.9%
GANANOQUE	78.4%	77.8%	0.6	\$149.73	\$152.60	-1.9%	\$117.46	\$118.78	-1.1%
BROCKVILLE	85.8%	81.0%	4.8	\$121.81	\$125.62	-3.0%	\$104.54	\$101.76	2.7%
TRENTON   BELLEVILLE   NAPANEE	79.3%	89.0%	-9.7	\$141.29	\$143.07	-1.2%	\$112.03	\$127.34	-12.0%
CORNWALL   KEMPTVILLE	85.2%	83.0%	2.2	\$130.29	\$123.26	5.7%	\$111.06	\$102.35	8.5%
<b>TOTAL RTO 9</b>	<b>80.4%</b>	<b>83.1%</b>	<b>-2.7</b>	<b>\$146.44</b>	<b>\$147.45</b>	<b>-0.7%</b>	<b>\$117.74</b>	<b>\$122.50</b>	<b>-3.9%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 SEVEN MONTHS ENDED JULY 2019

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2019	2018	**Point Change	2019	2018	Variance	2019	2018	Variance
KINGSTON	60.8%	63.1%	-2.3	\$135.08	\$131.86	2.4%	\$82.15	\$83.21	-1.3%
GANANOQUE	47.2%	45.6%	1.6	\$119.96	\$121.64	-1.4%	\$56.61	\$55.48	2.0%
BROCKVILLE	59.1%	62.2%	-3.1	\$114.32	\$117.20	-2.5%	\$67.57	\$72.85	-7.2%
TRENTON   BELLEVILLE   NAPANEE	56.0%	62.0%	-6.0	\$128.06	\$128.55	-0.4%	\$71.70	\$79.71	-10.0%
CORNWALL   KEMPTVILLE	58.6%	53.8%	4.8	\$116.46	\$109.97	5.9%	\$68.24	\$59.20	15.3%
<b>TOTAL RTO 9</b>	<b>58.4%</b>	<b>60.7%</b>	<b>-2.3</b>	<b>\$130.29</b>	<b>\$128.49</b>	<b>1.4%</b>	<b>\$76.12</b>	<b>\$78.02</b>	<b>-2.4%</b>

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