

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF DECEMBER 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	47.0%	43.2%	3.8	\$115.08	\$112.85	2.0%	\$54.12	\$48.73	11.1%
GANANOQUE	30.9%	26.0%	4.9	\$88.94	\$97.07	-8.4%	\$27.50	\$25.20	9.1%
BROCKVILLE	38.4%	39.0%	-0.6	\$106.74	\$112.94	-5.5%	\$40.97	\$44.10	-7.1%
TRENTON BELLEVILLE NAPANEE	36.7%	40.4%	-3.7	\$121.56	\$115.02	5.7%	\$44.65	\$46.51	-4.0%
CORNWALL KEMPTVILLE	42.1%	37.7%	4.4	\$108.38	\$104.32	3.9%	\$45.59	\$39.35	15.9%
TOTAL RTO 9	42.6%	41.1%	1.5	\$115.19	\$113.32	1.7%	\$49.01	\$46.62	5.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 TWELVE MONTHS ENDED DECEMBER 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	66.3%	62.7%	3.6	\$136.82	\$130.47	4.9%	\$90.72	\$81.80	10.9%
GANANOQUE	51.6%	51.4%	0.2	\$122.48	\$119.58	2.4%	\$63.23	\$61.45	2.9%
BROCKVILLE	64.1%	63.5%	0.6	\$115.78	\$113.42	2.1%	\$74.26	\$72.01	3.1%
TRENTON BELLEVILLE NAPANEE	63.5%	60.1%	3.4	\$131.45	\$125.56	4.7%	\$83.48	\$75.49	10.6%
CORNWALL KEMPTVILLE	59.1%	57.2%	1.9	\$115.63	\$109.40	5.7%	\$68.36	\$62.54	9.3%
TOTAL RTO 9	63.8%	61.0%	2.8	\$132.25	\$126.12	4.9%	\$84.42	\$76.92	9.8%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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