

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF NOVEMBER 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	62.4%	62.7%	-0.3	\$128.52	\$121.18	6.1%	\$80.20	\$76.04	5.5%
GANANOQUE	29.2%	24.3%	4.9	\$95.51	\$97.84	-2.4%	\$27.93	\$23.75	17.6%
BROCKVILLE	51.3%	52.6%	-1.3	\$111.81	\$114.29	-2.2%	\$57.31	\$60.13	-4.7%
TRENTON BELLEVILLE NAPANEE	57.3%	60.9%	-3.6	\$129.76	\$125.01	3.8%	\$74.34	\$76.12	-2.3%
CORNWALL KEMPTVILLE	56.5%	50.2%	6.3	\$113.78	\$104.69	8.7%	\$64.31	\$52.51	22.5%
TOTAL RTO 9	57.3%	57.5%	-0.2	\$126.13	\$120.31	4.8%	\$72.29	\$69.16	4.5%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 ELEVEN MONTHS ENDED NOVEMBER 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	68.1%	64.5%	3.6	\$138.19	\$131.56	5.0%	\$94.07	\$84.87	10.8%
GANANOQUE	53.4%	52.9%	0.5	\$124.10	\$120.22	3.2%	\$66.21	\$63.55	4.2%
BROCKVILLE	66.8%	65.8%	1.0	\$116.31	\$113.45	2.5%	\$77.67	\$74.60	4.1%
TRENTON BELLEVILLE NAPANEE	66.2%	62.0%	4.2	\$131.99	\$126.20	4.6%	\$87.33	\$78.21	11.7%
CORNWALL KEMPTVILLE	60.6%	59.0%	1.6	\$116.06	\$109.71	5.8%	\$70.33	\$64.71	8.7%
TOTAL RTO 9	65.8%	62.8%	3.0	\$133.28	\$126.88	5.0%	\$87.70	\$79.66	10.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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