

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF OCTOBER 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	73.3%	69.9%	3.4	\$146.46	\$132.80	10.3%	\$107.28	\$92.82	15.6%
GANANOQUE	58.9%	55.9%	3.0	\$102.51	\$100.22	2.3%	\$60.42	\$56.00	7.9%
BROCKVILLE	73.8%	73.6%	0.2	\$110.29	\$111.53	-1.1%	\$81.38	\$82.11	-0.9%
TRENTON BELLEVILLE NAPANEE	68.2%	63.9%	4.3	\$130.06	\$122.50	6.2%	\$88.76	\$78.30	13.4%
CORNWALL KEMPTVILLE	67.8%	60.5%	7.3	\$118.09	\$107.97	9.4%	\$80.08	\$65.37	22.5%
TOTAL RTO 9	70.8%	67.2%	3.6	\$135.46	\$125.17	8.2%	\$95.91	\$84.14	14.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 TEN MONTHS ENDED OCTOBER 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	68.6%	64.7%	3.9	\$139.05	\$132.56	4.9%	\$95.42	\$85.75	11.3%
GANANOQUE	56.0%	55.9%	0.1	\$125.74	\$121.25	3.7%	\$70.43	\$67.77	3.9%
BROCKVILLE	68.5%	67.1%	1.4	\$116.68	\$113.38	2.9%	\$79.90	\$76.03	5.1%
TRENTON BELLEVILLE NAPANEE	67.1%	62.1%	5.0	\$132.20	\$126.32	4.7%	\$88.70	\$78.42	13.1%
CORNWALL KEMPTVILLE	61.0%	59.9%	1.1	\$116.26	\$110.13	5.6%	\$70.88	\$65.93	7.5%
TOTAL RTO 9	66.7%	63.3%	3.4	\$133.90	\$127.47	5.0%	\$89.26	\$80.71	10.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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