

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF JUNE 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	74.6%	73.1%	1.5	\$143.20	\$138.01	3.8%	\$106.81	\$100.83	5.9%
GANANOQUE	64.0%	62.1%	1.9	\$121.05	\$119.90	1.0%	\$77.46	\$74.40	4.1%
BROCKVILLE	85.3%	73.9%	11.4	\$115.11	\$113.39	1.5%	\$98.18	\$83.81	17.1%
TRENTON BELLEVILLE NAPANEE	74.7%	66.4%	8.3	\$132.13	\$126.33	4.6%	\$98.77	\$83.84	17.8%
CORNWALL KEMPTVILLE	71.3%	69.7%	1.6	\$112.30	\$109.24	2.8%	\$80.06	\$76.11	5.2%
TOTAL RTO 9	74.3%	70.5%	3.8	\$134.91	\$130.53	3.4%	\$100.26	\$92.01	9.0%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 SIX MONTHS ENDED JULY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	60.1%	55.0%	5.1	\$126.94	\$123.22	3.0%	\$76.31	\$67.80	12.6%
GANANOQUE	38.9%	38.0%	0.9	\$108.77	\$103.90	4.7%	\$42.33	\$39.52	7.1%
BROCKVILLE	59.1%	56.1%	3.0	\$115.35	\$108.95	5.9%	\$68.21	\$61.12	11.6%
TRENTON BELLEVILLE NAPANEE	57.4%	51.4%	6.0	\$124.70	\$120.75	3.3%	\$71.56	\$62.11	15.2%
CORNWALL KEMPTVILLE	49.2%	49.6%	-0.4	\$106.40	\$102.99	3.3%	\$52.33	\$51.10	2.4%
TOTAL RTO 9	57.0%	52.8%	4.2	\$123.87	\$119.33	3.8%	\$70.60	\$63.05	12.0%

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