

TRENDS

IN THE CANADIAN HOTEL INDUSTRY

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NATIONAL MARKET REPORT • A MONTHLY PROFESSIONAL PUBLICATION

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF FEBRUARY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	51.0%	41.5%	9.5	\$113.09	\$110.74	2.1%	\$57.68	\$45.99	25.4%
GANANOQUE	27.2%	29.1%	-1.9	\$95.79	\$92.37	3.7%	\$26.05	\$26.88	-3.1%
BROCKVILLE	48.5%	46.9%	1.6	\$112.71	\$106.98	5.4%	\$54.71	\$50.19	9.0%
TRENTON BELLEVILLE NAPANEE	50.6%	46.3%	4.3	\$121.10	\$118.17	2.5%	\$61.32	\$54.70	12.1%
CORNWALL KEMPTVILLE	38.0%	40.0%	-2.0	\$103.28	\$101.63	1.6%	\$39.26	\$40.67	-3.5%
TOTAL RTO 9	48.3%	42.4%	5.9	\$114.43	\$111.52	2.6%	\$55.29	\$47.31	16.9%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 TWO MONTHS ENDED FEBRUARY 2018

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2018	2017	**Point Change	2018	2017	Variance	2018	2017	Variance
KINGSTON	50.4%	42.7%	7.7	\$113.68	\$112.63	0.9%	\$57.28	\$48.07	19.2%
GANANOQUE	27.1%	28.9%	-1.8	\$98.89	\$90.54	9.2%	\$26.76	\$26.14	2.4%
BROCKVILLE	46.1%	44.2%	1.9	\$113.99	\$107.47	6.1%	\$52.59	\$47.52	10.7%
TRENTON BELLEVILLE NAPANEE	47.9%	43.6%	4.3	\$120.33	\$118.37	1.7%	\$57.58	\$51.65	11.5%
CORNWALL KEMPTVILLE	34.9%	38.8%	-3.9	\$105.05	\$100.11	4.9%	\$36.61	\$38.88	-5.8%
TOTAL RTO 9	46.8%	41.9%	4.9	\$114.93	\$111.99	2.6%	\$53.82	\$46.96	14.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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