

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF MAY 2016

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2016	2015	**Point Change	2016	2015	Variance	2016	2015	Variance
KINGSTON	61.1%	61.2%	-0.1	\$121.10	\$118.47	2.2%	\$74.01	\$72.45	2.2%
GANANOQUE	44.6%	44.9%	-0.3	\$96.07	\$92.03	4.4%	\$42.88	\$41.30	3.8%
BROCKVILLE	38.1%	55.7%	-17.6	\$98.66	\$100.57	-1.9%	\$37.57	\$55.99	-32.9%
TRENTON/BELLEVILLE/NAPANEE	58.5%	57.7%	0.8	\$117.46	\$116.32	1.0%	\$68.70	\$67.06	2.4%
CORNWALL/KEMPTVILLE	55.6%	51.0%	4.6	\$103.13	\$101.83	1.3%	\$57.37	\$51.88	10.6%
TOTAL RTO 9	58.9%	57.4%	1.5	\$116.80	\$113.97	2.5%	\$68.74	\$65.42	5.1%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 FIVE MONTHS ENDED MAY 2016

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2016	2015	**Point Change	2016	2015	Variance	2016	2015	Variance
KINGSTON	52.1%	52.8%	-0.7	\$112.81	\$113.31	-0.4%	\$58.82	\$59.84	-1.7%
GANANOQUE	32.9%	28.0%	4.9	\$94.21	\$95.12	-1.0%	\$31.01	\$26.63	16.4%
BROCKVILLE	44.8%	41.7%	3.1	\$103.10	\$99.19	3.9%	\$46.17	\$41.37	11.6%
TRENTON/BELLEVILLE/NAPANEE	47.6%	51.6%	-4.0	\$114.43	\$109.51	4.5%	\$54.48	\$56.51	-3.6%
CORNWALL/KEMPTVILLE	47.6%	43.9%	3.7	\$102.96	\$97.98	5.1%	\$48.97	\$43.05	13.8%
TOTAL RTO 9	48.5%	48.7%	-0.2	\$111.29	\$109.59	1.6%	\$54.02	\$53.40	1.2%

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