

**REPORT OF ROOMS OPERATIONS  
FOR RTO 9  
MONTH OF JANUARY 2014**

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2014	2013	**Point Change	2014	2013	Variance	2014	2013	Variance
KINGSTON	49.1%	44.9%	4.1	\$100.27	\$104.33	-3.9%	\$49.20	\$46.87	5.0%
GANANOQUE	NA	NA	insufficient sample size	NA	NA		NA	NA	
BROCKVILLE	38.3%	39.2%	-0.8	\$96.80	\$96.18	0.6%	\$37.09	\$37.65	-1.5%
TRENTON/BELLEVILLE/NAPANEE	50.2%	51.5%	-1.3	\$108.77	\$103.72	4.9%	\$54.60	\$53.44	2.2%
CORNWALL/KEMPTVILLE	33.7%	27.8%	5.9	\$90.92	\$94.11	-3.4%	\$30.66	\$26.18	17.1%
<b>TOTAL RTO 9</b>	<b>45.1%</b>	<b>43.2%</b>	<b>1.9</b>	<b>\$101.31</b>	<b>\$102.01</b>	<b>-0.7%</b>	<b>\$45.72</b>	<b>\$44.05</b>	<b>3.8%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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**REPORT OF ROOMS OPERATIONS  
FOR RTO 9  
MONTH OF FEBRUARY 2014**

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2014	2013	**Point Change	2014	2013	Variance	2014	2013	Variance
KINGSTON	48.1%	51.0%	-2.9	\$96.28	\$108.86	-11.6%	\$46.32	\$55.56	-16.6%
GANANOQUE	NA	NA	insufficient sample size	NA	NA		NA	NA	
BROCKVILLE	40.8%	41.6%	-0.8	\$92.32	\$97.30	-5.1%	\$37.65	\$40.44	-6.9%
TRENTON/BELLEVILLE/NAPANEE	50.6%	55.0%	-4.4	\$108.07	\$102.99	4.9%	\$54.63	\$56.63	-3.5%
CORNWALL/KEMPTVILLE	40.7%	29.3%	11.4	\$90.61	\$90.60	0.0%	\$36.92	\$26.55	39.1%
<b>TOTAL RTO 9</b>	<b>45.7%</b>	<b>47.9%</b>	<b>-2.2</b>	<b>\$98.43</b>	<b>\$104.14</b>	<b>-5.5%</b>	<b>\$45.01</b>	<b>\$49.92</b>	<b>-9.8%</b>

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**REPORT OF ROOMS OPERATIONS  
FOR RTO 9  
TWO MONTHS ENDED FEBRUARY 2014**

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2014	2013	**Point Change	2014	2013	Variance	2014	2013	Variance
KINGSTON	48.6%	47.9%	0.8	\$98.69	\$106.64	-7.5%	\$47.83	\$51.02	-6.3%
GANANOQUE	NA	NA	insufficient sample size	NA	NA		NA	NA	
BROCKVILLE	39.5%	40.3%	-0.8	\$94.60	\$96.73	-2.2%	\$37.35	\$38.97	-4.2%
TRENTON/BELLEVILLE/NAPANEE	50.4%	53.2%	-2.8	\$108.42	\$103.36	4.9%	\$54.62	\$54.99	-0.7%
CORNWALL/KEMPTVILLE	37.1%	28.6%	8.5	\$90.76	\$92.28	-1.6%	\$33.63	\$26.37	27.5%
<b>TOTAL RTO 9</b>	<b>45.4%</b>	<b>45.5%</b>	<b>-0.1</b>	<b>\$99.92</b>	<b>\$103.09</b>	<b>-3.1%</b>	<b>\$45.38</b>	<b>\$46.87</b>	<b>-3.2%</b>

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