

REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF AUGUST 2016

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2016	2015	**Point Change	2016	2015	Variance	2016	2015	Variance
KINGSTON	81.6%	81.5%	0.1	\$139.68	\$132.73	5.2%	\$113.97	\$108.14	5.4%
GANANOQUE	84.4%	85.7%	-1.3	\$140.16	\$122.01	14.9%	\$118.28	\$104.54	13.1%
BROCKVILLE	82.8%	76.5%	6.3	\$112.84	\$103.27	9.3%	\$93.47	\$79.03	18.3%
TRENTON/BELLEVILLE/NAPANEE	86.3%	82.9%	3.4	\$133.62	\$127.48	4.8%	\$115.38	\$105.72	9.1%
CORNWALL/KEMPTVILLE	81.6%	79.3%	2.3	\$110.29	\$107.09	3.0%	\$89.97	\$84.95	5.9%
TOTAL RTO 9	83.0%	81.4%	1.6	\$134.14	\$126.02	6.4%	\$111.39	\$102.61	8.6%

** Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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REPORT OF ROOMS OPERATIONS FOR RTO 9 EIGHT MONTHS ENDED AUGUST 2016

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2016	2015	**Point Change	2016	2015	Variance	2016	2015	Variance
KINGSTON	61.5%	61.5%	0.0	\$123.65	\$121.88	1.5%	\$76.10	\$74.90	1.6%
GANANOQUE	49.4%	48.5%	0.9	\$116.84	\$108.56	7.6%	\$57.75	\$52.68	9.6%
BROCKVILLE	57.1%	51.6%	5.5	\$106.68	\$100.54	6.1%	\$60.92	\$51.88	17.4%
TRENTON/BELLEVILLE/NAPANEE	60.6%	60.9%	-0.4	\$122.00	\$116.82	4.4%	\$73.87	\$71.19	3.8%
CORNWALL/KEMPTVILLE	58.6%	55.5%	3.1	\$106.17	\$103.05	3.0%	\$62.24	\$57.24	8.7%
TOTAL RTO 9	59.7%	58.7%	1.0	\$120.69	\$116.86	3.3%	\$72.08	\$68.60	5.1%

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