

## REPORT OF ROOMS OPERATIONS FOR RTO 9 MONTH OF APRIL 2016

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2016	2015	**Point Change	2016	2015	Variance	2016	2015	Variance
KINGSTON	52.9%	55.8%	-2.9	\$110.90	\$112.19	-1.1%	\$58.71	\$62.56	-6.2%
GANANOQUE	23.3%	26.9%	-3.6	\$96.84	\$95.74	1.1%	\$22.56	\$25.79	-12.5%
BROCKVILLE	44.7%	44.8%	-0.1	\$101.21	\$96.61	4.8%	\$45.29	\$43.25	4.7%
TRENTON/BELLEVILLE/NAPANEE	52.8%	48.6%	4.1	\$112.58	\$112.89	-0.3%	\$59.40	\$54.89	8.2%
CORNWALL/KEMPTVILLE	52.7%	43.9%	8.8	\$101.90	\$98.61	3.3%	\$53.68	\$43.25	24.1%
<b>TOTAL RTO 9</b>	<b>49.8%</b>	<b>49.4%</b>	<b>0.4</b>	<b>\$108.97</b>	<b>\$109.49</b>	<b>-0.5%</b>	<b>\$54.24</b>	<b>\$54.10</b>	<b>0.3%</b>

\*\* Please note that the variance between current and previous year occupancy is reported as a point change and not as a percentage variance.

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## REPORT OF ROOMS OPERATIONS FOR RTO 9 FOUR MONTHS ENDED APRIL 2016

Location	Occupancy Percentage			Average Daily Rate			Revenue Per Available Room		
	2016	2015	**Point Change	2016	2015	Variance	2016	2015	Variance
KINGSTON	49.7%	50.7%	-1.0	\$110.08	\$111.71	-1.5%	\$54.76	\$56.61	-3.3%
GANANOQUE	29.8%	22.0%	7.8	\$93.46	\$97.34	-4.0%	\$27.83	\$21.46	29.7%
BROCKVILLE	40.3%	38.1%	2.2	\$102.10	\$98.66	3.5%	\$41.09	\$37.57	9.4%
TRENTON/BELLEVILLE/NAPANEE	45.0%	50.0%	-5.0	\$113.18	\$107.36	5.4%	\$51.05	\$53.63	-4.8%
CORNWALL/KEMPTVILLE	45.4%	42.1%	3.3	\$102.91	\$96.80	6.3%	\$46.76	\$40.79	14.6%
<b>TOTAL RTO 9</b>	<b>45.8%</b>	<b>46.4%</b>	<b>-0.6</b>	<b>\$109.20</b>	<b>\$108.15</b>	<b>1.0%</b>	<b>\$50.05</b>	<b>\$50.21</b>	<b>-0.3%</b>

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